

Consolidated Financial Highlights

		IFRS (Consolidation)				
		FY2013	FY2014	FY2015	FY2016	FY2017
Statement of income (billions of yen)	Revenue	1,008.4	1,086.3	1,092.4	1,024.8	1,102.1
	Gross profit	362.5	395.9	397.6	365.9	400.8
	Business profit ¹	90.0	101.2	84.9	65.8	74.7
	Profit from operating activities	79.5	131.3	94.0	67.8	65.0
	Profit before tax	77.9	132.5	91.5	67.4	62.6
	Profit for the period attributable to owners of the parent company	84.2	112.5	45.7	48.3	41.8
Statement of financial position (billions of yen)	Equity attributable to owners of the parent company	362.3	494.3	467.8	492.1	512.7
	Total assets	908.8	1,006.2	941.3	974.3	1,033.3
	Interest-bearing liabilities ²	220.5	185.9	141.7	146.5	166.5
Statement of cash flows (billions of yen)	Net cash provided by (used in) operating activities	114.8	108.8	113.0	96.8	84.2
	Net cash provided by (used in) investing activities	△ 41.2	△ 32.7	△ 51.5	△ 75.7	△ 74.6
	Free cash flows	73.6	76.0	61.4	21.1	9.6
Financial and management indicators (billions of yen·%)	Research and development expense	48.8	47.8	53.1	52.7	50.3
	Capital expenditures	37.8	45.4	69.4	75.3	79.4
	Depreciation and amortization	40.7	44.4	45.3	43.2	49.4
	Equity ratio attributable to owners of the parent company	39.9	49.1	49.7	50.5	49.6
	ROE (profit for the period attributable to owners of the parent company/beginning and ending balance average equity attributable to owners of the parent company)	27.7	26.3	9.5	10.1	8.3
	ROA (business profit/beginning and ending balance average total assets)	10.4	10.6	8.7	6.9	7.4
	ROS (business profit/revenue)	8.9	9.3	7.8	6.4	6.8
	ROIC (return on invested capital) ³	-	-	-	7.4	7.9
	Consolidated dividend payout ratio	10.6	18.3	46.9	43.9	52.2
	Consolidated dividend payout ratio (based on business profit) ⁴	14.2	29.0	36.1	45.9	41.7
Per share data (yen)	Basic earnings per share (EPS)	235.35 ⁶	314.61 ⁶	127.94	136.82	118.78
	Equity attributable to owners of the parent company per share (BPS)	1,012.83 ⁶	1,381.66 ⁶	1,307.58	1,397.40	1,455.67
	Cash dividends per share	50.00	115.00	60.00 ⁷	60.00	62.00
Index of stock price (multiples)	Price earnings ratio (PER)	6.82	6.77	14.21	17.13	15.92
	Price book-value ratio (PBR)	1.58	1.54	1.39	1.68	1.30
Revenue breakdown by region (billions of yen) ⁵	Japan	280.9	276.2	264.0	251.3	250.1
	The Americas	260.2	304.6	320.0	290.9	320.4
	Europe	218.4	230.9	226.3	211.9	233.2
	Asia/Oceania	248.8	274.4	282.0	270.5	298.2
Average exchange rate for the period (yen)	Yen/U.S. dollars	100.23	109.93	120.14	108.38	110.85
	Yen/Euro	134.37	138.77	132.58	118.79	129.66
Number of employees at period end (person)	Total	73,171	69,878	67,605	72,420	76,391
	Domestic	18,372	18,627	18,699	19,175	19,436
	Overseas	54,799	51,251	48,906	53,245	56,955

¹ Business profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

² Lease obligations are included in interest-bearing liabilities.

³ ROIC = Business profit after tax / (equity attributable to owners of the parent company + interest-bearing liabilities)

⁴ Calculated based on profit after an amount equivalent to the statutory effective tax rate is deducted from business profit.

⁵ Sales (revenue) by region is based on the location of the customers.

⁶ Basic earnings per share (EPS) and equity attributable to owners of the parent company per share (BPS) were calculated under the assumption that the shares split took effect at the beginning of the year ended March 31, 2014.

⁷ Seiko Epson Corporation (the "Company") completed the Company's ordinary shares split with an effective date of April 1, 2015. As a result, each share of the Company's ordinary shares was split into two shares

⁸ The figure for FY2019 includes leases. ⁹ Including a 10-yen anniversary dividend

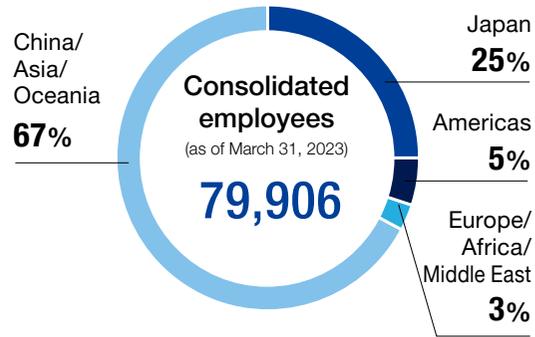
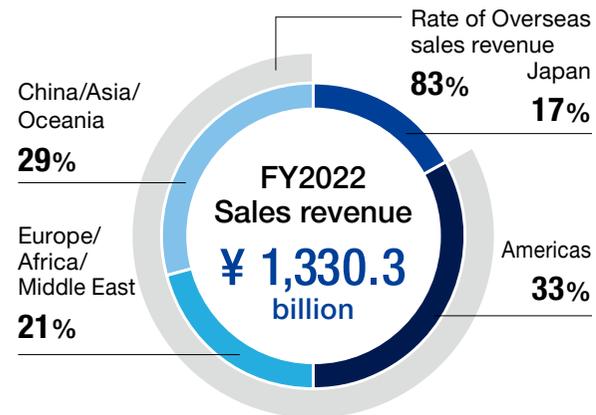
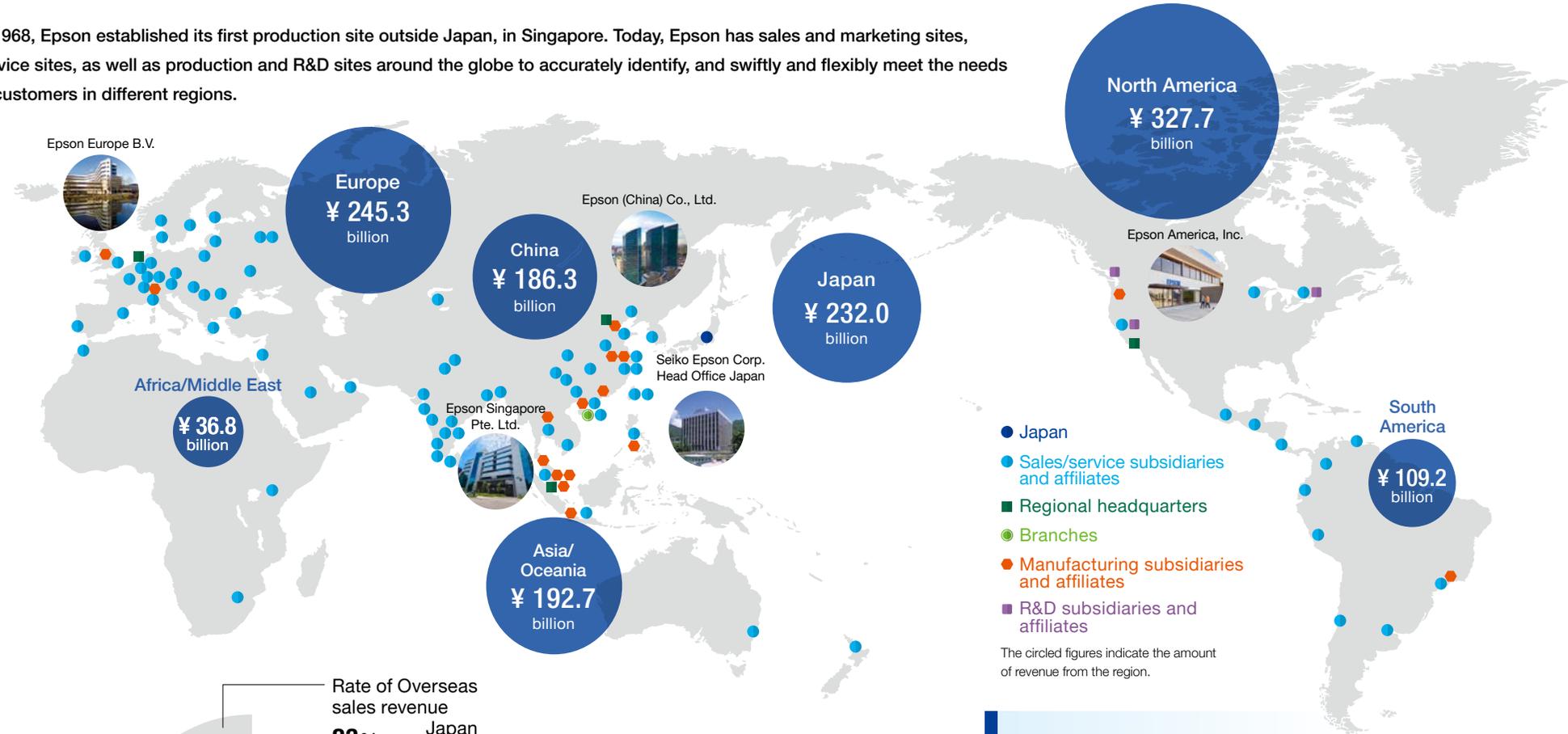
Consolidated Financial Highlights

		IFRS (Consolidation)				
		FY2018	FY2019	FY2020	FY2021	FY2022
Statement of income (billions of yen)	Revenue	1,089.6	1,043.6	995.9	1,128.9	1,330.3
	Gross profit	412.6	362.0	352.3	418.4	466.6
	Business profit ¹	70.4	40.8	61.6	89.6	95.1
	Profit from operating activities	71.3	39.4	47.6	94.4	97.0
	Profit before tax	72.0	39.7	44.9	97.1	103.7
	Profit for the period attributable to owners of the parent company	53.7	7.7	30.9	92.2	75.0
Statement of financial position (billions of yen)	Equity attributable to owners of the parent company	540.1	503.7	550.9	665.6	727.3
	Total assets	1,038.3	1,040.9	1,161.3	1,266.4	1,341.5
	Interest-bearing liabilities ²	142.3	209.6	265.9	243.1	233.2
Statement of cash flows (billions of yen)	Net cash provided by (used in) operating activities	76.9	102.3	133.2	110.8	61.3
	Net cash provided by (used in) investing activities	△ 82.7	△ 76.1	△ 57.4	△ 44.0	△ 61.6
	Free cash flows	△ 5.7	26.1	75.7	66.7	△ 0.2
Financial and management indicators (billions of yen·%)	Research and development expense	58.2	49.2	46.4	46.0	44.3
	Capital expenditures	82.0	80.0 ⁸	52.8	48.2	78.3
	Depreciation and amortization	55.6	67.8	69.4	64.4	68.6
	Equity ratio attributable to owners of the parent company	52.0	48.4	47.4	52.6	54.2
	ROE (profit for the period attributable to owners of the parent company/beginning and ending balance average equity attributable to owners of the parent company)	10.2	1.5	5.9	15.2	10.8
	ROA (business profit/beginning and ending balance average total assets)	6.8	3.9	5.6	7.4	7.3
	ROS (business profit/revenue)	6.5	3.9	6.2	7.9	7.1
	ROIC (return on invested capital) ³	7.2	4.1	5.6	7.3	7.1
	Consolidated dividend payout ratio	40.7	278.5	69.4	23.2	32.6
	Consolidated dividend payout ratio (based on business profit) ⁴	44.3	75.0	49.7	34.2	36.3
Per share data (yen)	Basic earnings per share (EPS)	152.49	22.26	89.38	266.73	220.75
	Equity attributable to owners of the parent company per share (BPS)	1,533.57	1,456.20	1,592.36	1,923.68	2,194.02
	Cash dividends per share	62.00	62.00	62.00	62.00	72.00 ⁹
Index of stock price (multiples)	Price earnings ratio (PER)	11.12	52.56	20.14	6.90	8.52
	Price book-value ratio (PBR)	1.11	0.80	1.13	0.96	0.86
Revenue breakdown by region (billions of yen) ⁵	Japan	251.4	254.9	221.2	229.1	232.0
	The Americas	310.5	293.0	287.9	332.7	436.9
	Europe	225.2	214.0	208.4	239.5	282.2
	Asia/Oceania	302.4	281.5	278.1	327.4	379.0
Average exchange rate for the period (yen)	Yen/U.S. dollars	110.86	108.74	106.01	112.37	135.44
	Yen/Euro	128.40	120.85	123.67	130.55	140.90
Number of employees at period end (person)	Total	76,647	75,608	79,944	77,642	79,906
	Domestic	19,456	19,558	19,470	19,705	20,124
	Overseas	57,191	56,050	60,474	57,937	59,782

¹ Business profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.² Lease obligations are included in interest-bearing liabilities.³ ROIC = Business profit after tax / (equity attributable to owners of the parent company + interest-bearing liabilities)⁴ Calculated based on profit after an amount equivalent to the statutory effective tax rate is deducted from business profit.⁵ Sales (revenue) by region is based on the location of the customers.⁶ Basic earnings per share (EPS) and equity attributable to owners of the parent company per share (BPS) were calculated under the assumption that the shares split took effect at the beginning of the year ended March 31, 2014.⁷ Seiko Epson Corporation (the "Company") completed the Company's ordinary shares split with an effective date of April 1, 2015. As a result, each share of the Company's ordinary shares was split into two shares⁸ The figure for FY2019 includes leases. ⁹ Including a 10-yen anniversary dividend

Global Networks

In 1968, Epson established its first production site outside Japan, in Singapore. Today, Epson has sales and marketing sites, service sites, as well as production and R&D sites around the globe to accurately identify, and swiftly and flexibly meet the needs of customers in different regions.



Group companies

81 (includes parent company)

Japan: **20** Overseas: **61**

(as of March 31, 2023)

Group Outline

(current as of March 31, 2023)

Corporate Outline

Company name	Seiko Epson Corporation
Founded	May 18, 1942
Head Office	3-3-5 Owa, Suwa, Nagano Prefecture
Share capital	53,204 million yen
Employees	Epson Group: 79,906 person Seiko Epson: 12,918 person

Matters related to Company Shares

Total number of shares authorized to be issued	1,214,916,736 shares
Total number of shares outstanding	385,022,278 shares (including 53,364,380 shares of treasury stock)
Number of shareholders	41,354 persons

Major shareholders	Shareholder name	Number of shares held (shares)	Shareholding ratio (%)
	The Master Trust Bank of Japan, Ltd. (Trust Account)	78,027,300	23.52
	Custody Bank of Japan, Ltd. (Trust Account)	26,685,700	8.04
	Sanko Kigyo Kabushiki Kaisha	14,000,000	4.22
	Seiko Group Corporation	12,000,000	3.61
	Mizuho Trust & Banking Co., Ltd., Retirement Benefit Trust, Mizuho Bank, Ltd. Account	8,153,800	2.45
	Epson Group Employees' Shareholding Association	7,410,292	2.23
	The Dai-ichi Life Insurance Company, Limited	6,115,200	1.84
	State Street Bank West Client - Treaty 505234	4,733,777	1.42
	Etsuko Hattori	4,321,400	1.30
	The Hachijuni Bank, Ltd.	4,260,000	1.28

Note: Although the Company holds 53,364,380 shares of treasury shares, the Company is excluded from the above list of major shareholders. Shareholding ratio is calculated by deducting treasury shares. Treasury shares do not include the Company's shares (142,255 shares) owned by the officer compensation BIP Trust.

Management Philosophy

Epson aspires to be an indispensable company, trusted throughout the world for our commitment to openness, customer satisfaction and sustainability.

We respect individuality while promoting teamwork, and are committed to delivering unique value through innovative and creative solutions.

EXCEED YOUR VISION

As Epson employees, we always strive to exceed our own vision, and to produce results that bring surprise and delight to our customers.

Notes

P.4

- ¹ Source: IDC's Worldwide Quarterly Hardcopy Peripherals Tracker 2023Q2 Share by Company
- ² Source: IDC's Worldwide Quarterly Hardcopy Peripherals Tracker 2023Q2 Share by Company. Laser printers = up to 90 ppm monochrome laser printers. Color laser = up to 69 ppm
- ³ Unit volume share for projectors with 500 lumens or more, excluding screenless TV products. Source: Futuresource Consulting Ltd.
- ⁴ Source: Epson research based on Fuji Keizai's "Reality and Outlook of Worldwide Robot Related Market 2022"
- ⁵ Source: Epson research based on documents such as a 2023 research report on the worldwide electronics market published by Fuji Chimera Research Institute.

P.6

- ⁴ CO₂ conversion factor of greenhouse gas emissions
- Electric power; Disclose emissions at Market-base. In Japan, we use the adjusted emissions factors for the load serving entities (i.e., utilities) from which our sites purchase electricity, pursuant to Load Serving Entity Emission Factors announced by the Ministry of Environment and the Ministry of Economy, Trade and Industry. Overseas, we use the country emission factors listed in IEA (International Energy Agency) or from the load serving entities from which our sites purchase electricity. The emission factor is set to zero for the amount of renewable energy certificates and J-Credits utilized.
 - Fuel: The factors announced by the IPCC in 2006 were used for both domestic and overseas data.
 - GHGs other than CO₂: Equivalents were calculated based on 100-year GWP values in the Fifth Assessment Report of the IPCC.

P.23

- ² Source: Same as the fourth note on P.6.

P.44

- ⁶ This evaluation compares the impacts of a 30-ton machine and a 3-ton machine when producing 500,000 Epson printer parts per month. Calculations were checked using a method of Mizuho Research & Technologies Institute. Epson's AE-M3 (3-ton molding machine) produces two parts at a time and has a molding time of 694 hours, whereas the average 30-ton molding machine of other companies produces eight parts at a time and has an average molding time of 382 hours. The manufacturing, transportation, and disposal stages of products and accessories are not taken into account when calculating CO₂ emissions. These are the estimated results of a hypothetical model based on Epson's actual results, and the calculation results may differ depending on the conditions of the customer's equipment and materials. Calculation conditions: Cubic volume of part was 0.5 cm³, plastic material was POM, the 30-ton machine was a composite imagined using the mean value of three representative models from other manufacturers, and the installation area was the molding machine installation space + incidental equipment + work space.
- ⁹ The percentage of parts that continue to be used. This figure represents the maximum possible parts replacement. The parts that are replaced vary depending on the condition of the printer.

EPSON

SEIKO EPSON CORPORATION

3-3-5 Owa, Suwa, Nagano 392-8502, Japan

TEL: +81-266-52-3131

<https://corporate.epson/en/>