

# Second Quarter Financial Results Fiscal Year 2025 (Ending March 2026)

November 5, 2025
Seiko Epson Corporation

#### Q2 Results

- Revenue increased year on year, driven by solid performance in printing solutions and growth in sales of manufacturing-related & wearables.
- Business profit declined year on year amid increased U.S. tariff costs, due to lower revenue in visual communications, and the impact of pricing measures and inventory adjustments in printing solutions.
- Both revenue and business profit exceeded the internal plan owing to foreign exchange effects in addition to stronger-than-expected sales in office & home printing.
- FY2025 full-year financial outlook (vs. the previous outlook)
  - Business profit outlook remains unchanged at ¥75 billion.
    - ✓ Demand forecasts for printheads and commercial & industrial IJPs finished products ink were revised.
    - ✓ The business profit forecast was raised in manufacturing-related & wearables primarily
      due to strong sales of microdevices.
    - ✓ Foreign exchange assumptions were revised to reflect a weaker yen.

# Financial Results Summary

#### **EPSON**

_			I						(	Billion JPY)
			Q2		Full Yaer					
			FY2024 Actual	FY2025 Actual	YoY	FY2024 Actual	FY2025 8/5 Outlook	FY2025 11/5 Outlook	YoY	vs 8/5 Outlook
Pr	inting Solutions	Revenue	240.6	251.3	+4.4%	980.1	965.0	988.0	+0.8%	+2.4%
		Segment profit	33.9	26.2	-22.8%	124.8	109.0	106.0	-15.1%	-2.8%
	Office & Home Printing	Revenue	167.7	169.2	+0.9%	680.5	642.0	662.0	-2.7%	+3.1%
		Business profit	15.5	12.1	-21.9%	63.9	48.0	50.0	-21.8%	+4.2%
	Commercial & Industrial Printing	Revenue	72.9	82.1	+12.6%	299.8	323.0	326.0	+8.8%	+0.9%
		Business profit	18.4	14.1	-23.5%	60.9	61.0	56.0	-8.1%	-8.2%
Vi	sual Communications	Revenue	52.4	44.6	-14.9%	203.8	185.0	185.0	-9.2%	-
		Segment profit	8.2	3.5	-57.4%	29.0	16.0	16.0	-44.9%	-
Manufacturing-related & Wearables		Revenue	44.6	51.7	+15.9%	181.5	193.0	199.0	+9.7%	+3.1%
		Segment profit	-0.2	4.1	-	-3.2	11.0	13.0	-	+18.2%
Consolidated Total		Revenue	337.6	346.5	+2.6%	1,362.9	1,340.0	1,370.0	+0.5%	+2.2%
		Business profit	27.5	17.7	-35.8%	89.6	75.0	75.0	-16.3%	-



- Second-Quarter Financial Results
- FY2025 Full-Year Financial Outlook and Shareholder Returns
- Topics

# FY2025 Q2 | Financial Highlights

### **EPSON**

		FY202	24	FY2025		Change	
(Billion J	PY)	Q2 Actual	%	Q2 Actual	%	YoY	%
Revenue		337.6		346.5		+8.9	+2.6%
Business	profit	27.5	8.2%	17.7	5.1%	-9.9	-35.8%
Profit from operating activities		12.5	3.7%	17.0	4.9%	+4.5	+36.4%
Profit before tax		6.0	1.8%	17.9	5.2%	+11.9	+199.7%
Profit for the period to owners of the par		4.1	1.2%	12.1	3.5%	+7.9	+192.5%
EPS*1 (JPY)		12.50		37.62			
	USD	¥149.23		¥147.43			
Exchange rate	EUR	¥163.86		¥172.30			
(JPY, index)	Other currencies*2	-		99			

#### Revenue

- Revenue increased in printing solutions and in manufacturingrelated & wearables.
- Business profit
- Business profit in visual communications and printing solutions declined amid higher U.S. tariff costs.
- Profit from operating activities
- In the same period last year, foreign exchange loss in other operating expenses was recorded due to yen appreciation
- Profit before tax
- In the same period last year, foreign exchange loss in finance costs was recorded due to yen appreciation

Exchange effect (Billion JPY)	USD	EUR	Other currencies	Total
Revenue	-1.5	+2.6	-1.3	-0.2
Business profit	+0.4	+1.6	-0.9	+1.2

\*1 Basic earnings per share for the period

\*2 The exchange effect on currencies other than the USD and EUR is compared by converting the amounts to JPY using current and previous period exchange rates. The current period is shown as an index versus 100 for the previous period

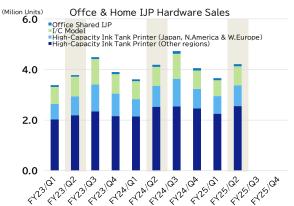
# FY2025 Q2 Results | Printing Solutions (1)

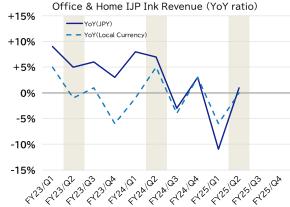
#### **EPSON**

					(Bittion of 1)
Printing Solutions	Q2/FY2024 Actual	Q2/FY2025 Actual	YoY	Exchange effect	YoY ratio
Revenue	240.6	251.3	+10.6	-0.1	+4.4%
Segment profit	33.9	26.2	-7.7	+1.3	-22.8%
ROS	14.1%	10.4%			
Office & Home Printing	Q2/FY2024 Actual	Q2/FY2025 Actual	YoY	Exchange effect	YoY ratio
Revenue	167.7	169.2	+1.5	-0.1	+0.9%
Office & Home IJP (SOHO/ Home IJP)* $^{1}$	131.1	131.0	-0.1		-0.1%
Office & Home IJP (Office Shared IJP)*2	20.2	22.4	+2.2		+11.1%
Other*3	16.5	15.8	-0.7		-4.1%
Business profit	15.5	12.1	-3.4	+1.0	-21.9%
ROS	9.2%	, , , , ,			
*1 I/C printers high-capacity ink tank print		II DIDS I/C print	ars ink atc		

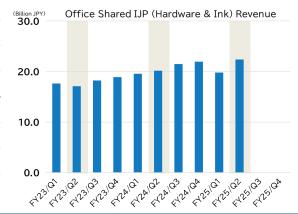
- Office & Home Printing
- SOHO & home IJP hardware: Both unit sales and prices were in line with the same period last year.
- Office & home IJP ink: Revenue remained in line with the same period last year as the decline in ink cartridge sales was offset by growth in highcapacity ink bottles and office-shared IJP ink.
- Office shared IJPs: Revenue increased.
- Profit declined due to the impact of U.S. tariff costs, pricing measures in some regions for highcapacity ink tank printers, and inventory effects.

- \*1 I/C printers, high-capacity ink tank printers, ink, etc. \*2 LTJ, RTPS, I/C printers, ink, etc
- \*3 Scanners, SIDMs, LPs, dry-process office papermaking systems





(Billion JPY)



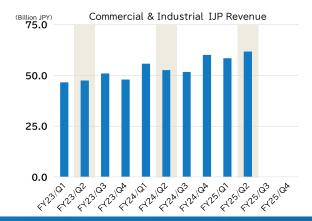
# FY2025 Q2 Results | Printing Solutions (2)

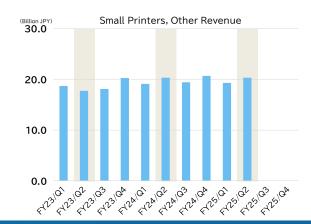
Commercial & Industrial Printing	Q2/FY2024 Actual	Q2/FY2025 Actual
Revenue	72.9	82.1
Commercial & Industrial IJP	52.6	61.8
Small printers, Other	20.3	20.3
Business profit	18.4	14.1
ROS	25.3%	17.2%

		(Billion JPY)
YoY	Exchange effect	YoY ratio
+9.2	-0.0	+12.6%
+9.2		+17.4%
+0.0		+0.0%
-4.3	+0.3	-23.5%

#### Commercial & Industrial Printing

- Commercial & industrial IJP finished products: Sales increased due to the launch of new products for signage & textiles (DTFilm).
- Printhead sales: In line with last year. Although demand in China remained soft, sales increased in other regions.
- Fiery (acquired in Dec. 2024): Contributed positively to revenue and business profit
- · Small printers, other: Sales remained steady.
- Business profit: Declined on higher U.S. tariff costs and inventory effects.





# FY2025 Q2 Results

### | Visual Communications | Manufacturing-related & Wearables



Visual Communications	Q2/FY2024 Actual	Q2/FY2025 Actual
Revenue	52.4	44.6
Segment profit	8.2	3.5
ROS	15.6%	7.8%

		(Billion JPY)
YoY	Exchange effect	YoY ratio
-7.8	+0.1	-14.9%
-4.7	+0.3	-57.4%

Visual Communications

• Projectors: Sales declined on lower demand from China and the education markets of Europe and the U.S.

					(Billion JPY)
Manufacturing-related & Wearables	Q2/FY2024 Actual	Q2/FY2025 Actual	YoY	Exchange effect	YoY ratio
Revenue	44.6	51.7	+7.1	-0.2	+15.9%
Manufacturing Solutions*	4.4	5.2	+0.8		+17.8%
Wearable Products	9.8	11.0	+1.2		+12.0%
Microdevices, Other	26.0	28.5	+2.6		+9.9%
PC	5.7	7.6	+1.9		+34.2%
Inter-segment revenue	-1.2	-0.5	-		-
Segment profit	-0.2	4.1	+4.3	-0.4	-
ROS	-0.5%	7.9%			

We began recording micro injection molding machine business, etc., financial results in "corporate expenses, others" from FY24Q3 (The impact is minor)

#### Manufacturing-Related & Wearables

Returned to profitability owing to revenue growth and ongoing fixed cost reductions

- Manufacturing solutions: Sales to China increased mainly due to the acquisition of customer contracts.
- Wearable products: Orient sales increased.
- Microdevices, other: Sales continued to grow, following the growth in Q1.
- PC: Demand increased with OS support nearing its end.

 <sup>◆</sup>Projector sales trends\* (YoY ratio)
 Q2/FY2024 Actual
 Q2/FY2025 Actual

 Revenue(JPY)
 -8%
 -15%

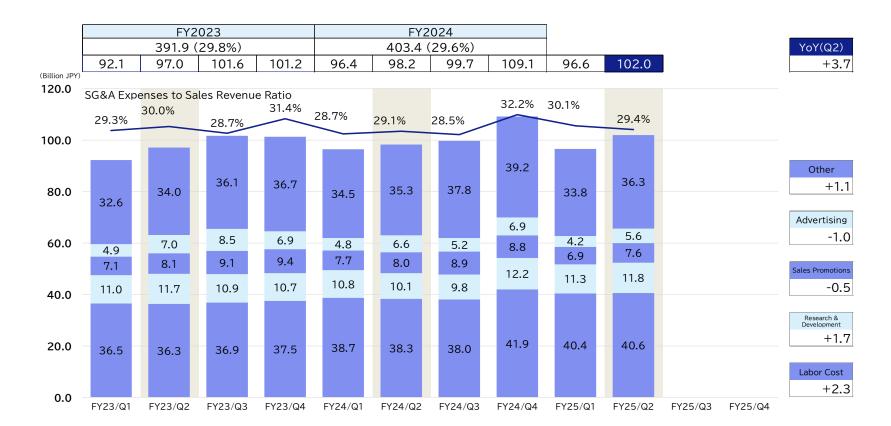
 Revenue(LC)
 -10%
 -15%

 Q'ty
 -10%
 -22%

<sup>\*</sup> The indicators in sales trends are based on values tracked internally by Epson

# Selling, General & Administrative Expenses

#### **EPSON**



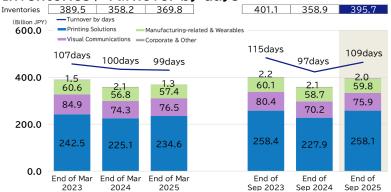
## Statements of Financial Position

## **EPSON**





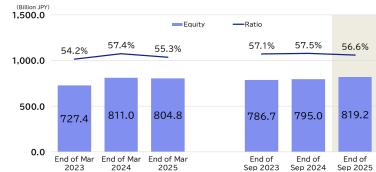
#### Inventories / Turnover by days\*



#### Interest-bearing liabilities/ Ratio of interest-bearing liabilities



#### Equity/ Equity ratio attributable to owners of the parent company



<sup>\*</sup> Turnover by days: Interim (ending) balance of inventory / prior 6 months (prior 12 months) revenue per day



- Second-Quarter Financial Results
- FY2025 Full-Year Financial Outlook and Shareholder Returns
- Topics

# FY2025 Financial Outlook



		FY202	24	FY2025			Change		
(Billion J	PY)	Actual	%	8/5 Outlook	%	11/5 Outlook	%	YoY	vs 8/5 Outlook
Revenue	9	1,362.9		1,340.0		1,370.0		+7.1 +0.5%	+30.0 +2.2%
Business	profit	89.6	6.6%	75.0	5.6%	75.0	5.5%	-14.6 -16.3%	_
Profit from operating	-	75.1	5.5%	63.0	4.7%	63.0	4.6%	-12.1 -16.1%	_
Profit be	fore tax	78.4	5.8%	59.0	4.4%	59.0	4.3%	-19.4 -24.7%	_
Profit for the y attributable to the parent con	owners of	55.2	4.0%	41.0	3.1%	41.0	3.0%	-14.2 -25.7%	_ _
EPS*1 (J	PY)	168.75		127.99		127.95			
	USD	¥152.47		¥140.00		¥147.00			
Exchange rate (JPY, index)	EUR	¥163.64		¥164.00		¥170.00			
(JF1, IIIdex)	Other currencies*2	-		93		95			

Exchange sensitivity *3 (Billion JPY)	USD	EUR	Other currencies
Revenue	-3.2	-1.5	-4.8
Business profit	+0.7	-0.9	-2.7

Estimated exchange effect (Billion JPY)
-22.0
+3.0

- Demand forecasts for printheads and finished products ink in commercial & industrial IJPs were revised. Outlook for manufacturingrelated & wearables was raised primarily due to strong sales in microdevices.
- Foreign exchange assumptions were revised to reflect a weaker yen.
- No change to the outlook for business profit & other profit levels.

\*1 Basic earnings per share for the year

The exchange effect on currencies other than the USD and EUR is compared by converting the amounts to JPY using current and previous period exchange rates The current period is shown as an index versus 100 for the previous period

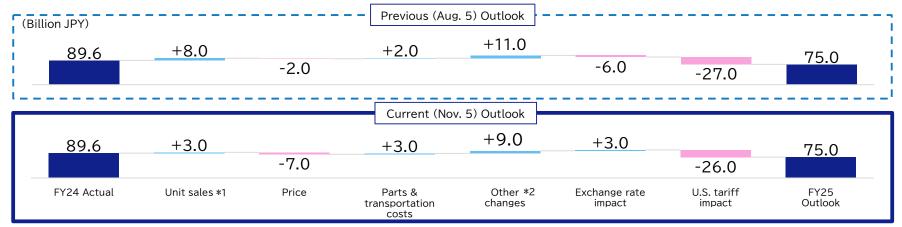
\*3 Annual impact of a 1-yen increase in the value of the yen versus the USD & EUR (in billions of yen) Annual impact of a 1% increase in the value of the yen versus other currencies (in billions of yen)

Exchange rate assumptions from Q3(JPY)	USD	148.00
	EUR	171.00

# Cause Analysis of Changes in Business Profit **EPSON**

## Main changes compared to the previous outlook

- Unit sales: Outlook reflects a later than expected recovery in demand for commercial & industrial IJPs and an update in forecast for the visual communications.
- Price: The extent of price increase compared to last fiscal year for visual communications was revised, and office & home IJP sales promotions were factored in.
- Exchange rate impact: Revised to reflect a weaker yen
- US. tariff impact: Reflected rate agreements between U.S. and other countries



<sup>\*1</sup> Fiery's business profit is entirely accounted for as a change in unit sales in the current outlook

<sup>\*2</sup> Includes the effects of inventory changes

## FY2025 Financial Outlook | Printing Solutions



					(Bill	ion JPY)
Printing Solutions	FY2024 Actual	FY2025 8/5 outlook	FY2025 11/5 outlook	YoY	YoY Ratio	vs 8/5 outlook
Revenue	980.1	965.0	988.0	+7.9	+0.8%	+23.0
Segment profit	124.8	109.0	106.0	-18.8	-15.1%	-3.0
ROS	12.7%	11.3%	10.7%			
Office & Home Printing	FY2024 Actual	FY2025 8/5 outlook	FY2025 11/5 outlook	YoY	YoY Ratio	vs 8/5 outlook
Revenue	680.5	642.0	662.0	-18.5	-2.7%	+20.0
Office & Home IJP (SOHO/ Home IJP)*1	530.6	492.0	509.0	-21.6	-4.1%	+17.0
Office & Home IJP (Office Shared IJP)*2	83.2	90.0	92.0	+8.8	+10.6%	+2.0
Other*3	66.7	60.0	61.0	-5.7	-8.5%	+1.0
Business profit	63.9	48.0	50.0	-13.9	-21.8%	+2.0
ROS	9.4%	7.5%	7.6%			

<sup>\*1</sup> I/C printers, high-capacity ink tank printers, ink, etc. \*2 LIJ, RIPS, I/C printers, ink, etc. \*3 Scanners, SIDMs, I Ps. dry-process office papermaking systems

Commercial & Industrial Printing	FY2024 Actual	FY2025 8/5 outlook	FY2025 11/5 outlook	YoY	YoY Ratio	vs 8/5 outlook
Revenue	299.8	323.0		+26.2	+8.8%	+3.0
Commercial & Industrial IJP	220.2	244.0	244.0	+23.8	+10.8%	-
Small Printers, Other	79.6	79.0	82.0	+2.4	+3.0%	+3.0
Business profit	60.9	61.0	56.0	-4.9	-8.1%	-5.0
ROS	20.3%	18.9%	17.2%			

#### Office & Home Printing

 Outlook has been raised on a reassessment of exchange rate assumptions.

◆ Office & Home IJP sales trends*4		FY24 Actual	FY25 8/5 Outlook	FY25 11/5 Outlook
Hardwara a't	YoY	+7%	-0%	-0%
Hardware q'ty	Approx., million	16.60	16.55	16.55
SOHO/Home High-capacity ink tank printers		13.10	13.30	13.30
SOHO/ Home I/C model		3.15	2.85	2.85
Office Shared IJP		0.35	0.40	0.40
Ink revenue	JPY	+3%	-9%	-5%
YoY ratio	Local currency	+0%		

<sup>\*4:</sup> The indicators in sales trends are based on values tracked internally by Epson

#### Commercial & Industrial Printing

- Commercial & industrial IJP finished products: Outlook for sales of ink was lowered based on recent performance
- Printhead sales: Market recovery to take longer than originally anticipated.

## FY2025 Financial Outlook

# Visual Communications Manufacturing-related & Wearables



					(Billi	on JPY)
Visual Communications	FY2024 Actual	FY2025 8/5 outlook	FY2025 11/5 outlook	YoY	YoY Ratio	vs 8/5 outlook
Revenue	203.8	185.0	185.0	-18.8	-9.2%	-
Segment profit	29.0	16.0	16.0	-13.0	-44.9%	-
ROS	14.2%	8.6%	8.6%			

Visual	Communications

 Lowered the sales outlook given stagnant demand in China and other markets but reiterate forecasts for revenue and segment profit due to foreign exchange effects.

◆Projector Sales Trends* (YoY ratio)	FY2024 Actual	FY2025 8/5 outlook	FY2025 11/5 outlook
Hardware q'ty Aprrox, million	1.55	1.40	1.35
YoY	-13%	-10%	-14%

<sup>\*</sup> The indicators in sales trends are based on values tracked internally by Epson

					(Bill	ion JPY)
Manufacturing-related & Wearables	FY2024 Actual	FY2025 8/5 outlook	FY2025 11/5 outlook	YoY	YoY Ratio	vs 8/5 outlook
Revenue	181.5	193.0	199.0	+17.5	+9.7%	+6.0
Manufacturing Solutions*	22.1	23.0	24.0	+1.9	+8.6%	+1.0
Wearable Products	39.3	38.0	39.0	-0.3	-0.9%	+1.0
Microdevices, Other	103.7	110.0	114.0	+10.3	+9.9%	+4.0
PC	20.7	24.0	24.0	+3.3	+15.8%	-
Inter-segment revenue	-4.4	-2.0	-2.0	-	-	-
Segment profit	-3.2	11.0	13.0	+16.2	-	+2.0
ROS	-1.8%	5.7%	6.5%			

We began recording micro injection molding machine business, etc., financial results in "corporate expenses, others" from FY24Q3 (The impact is minor)

#### Manufacturing-related & Wearables

 Raised the forecasts for revenue and segment profit chiefly because of strong sales of microdevices.

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(Pillion IDV)

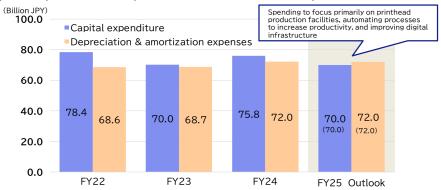
## FY2025 Financial Outlook

# Major Costs, Free Cash Flows, Management Indices

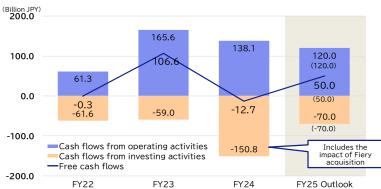




#### Capital expenditure/ Depreciation & amortization expenses



#### Free cash flows



Main management indices	FY22 Actual	FY23 Actual	FY24 Actual	FY25 Outlook
Exchange rate: USD/JPY	135.44	144.44	152.47	147.00
Exchange rate:EUR/JPY	140.90	156.66	163.64	170.00
Revenue (Billion JPY)	1,330.3	1,314.0	1,362.9	1,370.0
Bussiness profit (Billion JPY)	95.1	64.7	89.6	75.0
Profit for the year attributable to owners of the parent company (Billion JPY)	75.0	52.6	55.2	41.0
ROS *1	7.1	4.9	6.6	5.5%
ROA *2	7.3	4.7	6.2	5.2%
ROE *3	10.8	6.8	6.8	5.0%
ROIC*4	7.1	4.6	6.1	5.1%

<sup>\*3</sup> ROE: Profit for the year attributable to owners of the parent company / Beginning and ending balance average equity attributable to owners of the parent company

<sup>\*4</sup> ROIC: After tax business profit / (equity attributable to owners of the parent company + interest-bearing liabilities) After tax business profit: deducting a manunt equivalent to the statutory effective tax rate from business profit Equity attributable to owners of the parent company and interest-bearing liabilities are average of beginning and ending balance

## Shareholder Returns

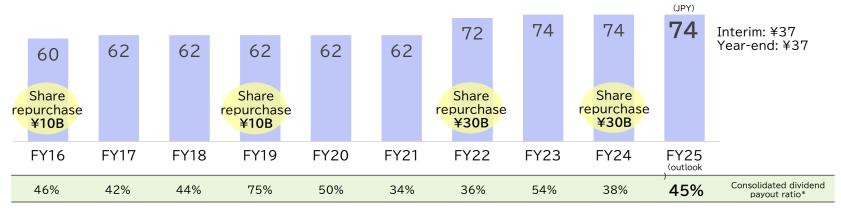


#### Basic policy

- Epson will seek to provide investors with high returns after investing in line with the growth strategy.
  - ✓ Dividends: Continue to provide stable dividends, with a consolidated dividend payout ratio\* of about 40% over the mid-term.
  - ✓ Share repurchase: Agilely purchasing treasury shares as warranted by share price, the capital situation, and other factors.

#### Dividends

FY2025 annual dividend per share outlook: ¥74



<sup>\*</sup> Calculated based on the amount obtained by deducting an amount equivalent to the statutory effective tax rate from business profit



- Second-Quarter Financial Results
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# Topics—Initiatives for Future Growth

## Construction completed on new building at Tohoku Epson for the manufacture of inkjet printheads



The new building (Building No. 6) at Tohoku Epson

Completed construction of a new building, which began in June 2024 with an investment of approximately 5.1 billion yen

## Launched a new printhead, the strong-solvent compatible \$3200-\$1



S3200-S1

By offering strong-solvent compatibility, a wide width, and high resolution, accelerate the use of inkjet technology in leading edge fields such as the fabrication of perovskite solar cells

# **EPSON**

# Reference

# Financial Highlights (First Half)

## **EPSON**

		FY2024	1	FY202	5	Chang	ie
(Billion JPY)		1H Actual	%	1H Actual	%	YoY	%
Revenue		674.2		667.4		-6.8	-1.0%
Business	orofit	51.0	7.6%	37.4	5.6%	-13.6	-26.7%
Profit from operactivities	erating	34.9	5.2%	31.1	4.7%	-3.8	-10.9%
Profit befo	ore tax	32.9	4.9%	30.8	4.6%	-2.1	-6.3%
Profit for the perio		23.3	3.5%	18.7	2.8%	-4.6	-19.8%
EPS*1 (JPY	<b>'</b> )	70.43		58.26			
Evelopes	USD	¥152.51		¥145.96			
Exchange rate	EUR	¥165.80		¥168.03			
(JPY, index)	Other currencies*2	-		94			

Exchange effect (Billion JPY)	USD	EUR	Other currencies	Total
Revenue	-10.1	+1.4	-11.1	-19.8
Business profit	+2.7	+0.9	-6.8	-3.1

<sup>\*1</sup> Basic earnings per share for the period

<sup>\*2</sup> Index showing weighted average variance of rates for currencies other than USD and EUR against a benchmark of 100 for the previous period. Rates are weighted according to Epson's net volume of revenue and cost for each currency

# 1H Financial Results by Business Segment

**EPSON** 

Printing Solutions	1H/FY2024 Actual	1H/FY2025 Actual
Revenue	476.6	478.3
Segment profit	63.5	54.4
ROS	13.3%	11.4%

		(Billion JPY)
YoY	Exchange effect	YoY ratio
+1.7	-14.9	+0.4%
-9.1	-1.6	-14.4%

Office & Home Printing	1H/FY2024 Actual	1H/FY2025 Actual
Revenue	328.8	318.4
Office & Home IJP (SOHO/ Home IJP) $^{*1}$	255.9	245.7
Office & Home IJP (Office Shared IJP)*2	39.7	42.2
Other*3	33.2	30.5
Business profit	28.7	26.3
ROS	8.7%	8.3%

Yo	Yc	Exchange effect	YoY ratio
	-10.3	-10.1	-3.1%
	-10.2		-4.0%
	+2.5		+6.2%
	-2.7		-8.0%
	-2.4	-0.3	-8.5%

\*1:I/C printers, High-capacity ink tank printers, Ink, etc. \*2:LIJ, RIPS, I/C printers, Ink, etc. \*3:Scanners, SIDMs, LPs, Dry-process office papermaking system

Commercial & Industrial Printing	1H/FY2024 Actual	1H/FY2025 Actual
Revenue	147.8	159.9
Commercial & Industrial IJP	108.4	120.2
Small Printers, Other	39.4	39.6
Business profit	34.8	28.1
ROS	23.5%	17.6%

YoY	Exchange effect	YoY ratio
+12.0	-4.8	+8.1%
+11.9		+10.9%
+0.2		+0.4%
-6.7	-1.4	-19.3%

# 1H Financial Results by Business Segment

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					(Billion JPY)
Visual Communications	1H/FY2024 Actual	1H/FY2025 Actual	YoY	Exchange effect	YoY ratio
Revenue	108.1	90.0	-18.0	-2.8	-16.7%
Segment profit	16.0	8.3	-7.7	-0.3	-48.1%
ROS	14.8%	9.2%			

					(BILLIOH JF I)
Manufacturing-related & Wearables	1H/FY2024 Actual	1H/FY2025 Actual	YoY	Exchange effect	YoY ratio
Revenue	89.9	101.6	+11.6	-2.2	+12.9%
Manufacturing Solutions	11.2	11.3	+0.1		+0.5%
Wearable Products	20.3	21.5	+1.2		+6.2%
Microdevices, Other	50.8	56.1	+5.3		+10.5%
PC	9.9	14.3	+4.3		+43.4%
Inter-segment revenue	-2.3	-1.6	-		-
Segment profit	-0.5	5.3	+5.9	-1.3	-
ROS	-0.6%	5.3%			

We began recording micro injection molding machine business, etc., financial results in "corporate expenses, others" from FY24Q3 (The impact is minor)

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(Rillion IPY)

# Main Product Sales Trends



				FY2024 Q1 Actual	FY2024 Q2 Actual	FY2024 Q3 Actual		FY2024 Full-year Actual	FY2025 Q1 Actual	FY2025 Q2 Actual	FY2025 Full-year Outlook
		* The indicators in sales trends are based on values tracked internally by Epson	USD EUR	155.79 167.74	149.23 163.86	152.36 162.55	152.51 160.39	152.47 163.64	144.49 163.76	147.43 172.30	147.00 170.00
		Revenue (JPY)	YoY %	+11%	+10%	+4%	+6%	+7%	-4%	+2%	-0%
		Revenue (Local Currency)	YoY %	+1%	+9%	+3%	+6%	+5%	+3%	+2%	
9		Q' ty	YoY %	+7%	+11%	+5%	+4%	+7%	+1%	+1%	-0%
Office	Office & Home IJP	Q'ty(Approx., million)	Units					16.60			16.55
& Ho	Hardware	SOHO/ Home IJP High-Capacity ink tank printers	Units					13.10			13.30
Home		SOHO/ Home IJP I/C model	Units					3.15			2.85
Prin		Office shared IJP	Units					0.35			0.40
Printing	Office &	Revenue within Office & Home IJP Ink/(HW+Ink)	Composition ratio					37%			36%
	Home IJP Ink	Revenue (JPY)	YoY %	+8%	+7%	-3%	+3%	+3%	-11%	+1%	-5%
		Revenue (Local Currency)	YoY %	-1%	+5%	-4%	+3%	+0%	-6%	+0%	
Con		Revenue (JPY)	YoY %	+5%	-8%	-13%	-6%	-6%	-18%	-15%	-9%
Vis mur	Communications  Projectors Hardware	Revenue (Local Currency)	YoY %	-6%	-10%	-14%	-7%	-10%	-13%	-15%	
Visual municati	Hardware	Q'ty	YoY %	-8%	-10%	-20%	-12%	-13%	-22%	-22%	-14%
ions		Q'ty (Approx., million)	Units					1.55			1.35

# Financial Data (FY2024, FY2025)

#### **EPSON**

												<u> Billion JPY)</u>
			FY2024	FY2024	FY2024	FY2024	FY2024	FY2025	FY2025	FY2025	FY2025	FY2025
			Q1 Actual	Q2 Actual	Q3 Actual	Q4 Actual	Full-year Actual	Q1 Actual	Q2 Actual	Q3 Actual	Q4 Actual	Full-year Outlook
Exchange rate USD		USD	155.79	149.23	152.36	152.51	152.47	144.49	147.43	Actual	Actual	147.00
(JPY)		EUR	167.74	163.86	162.55	160.39	163.64	163.76	172.30			170.00
Printing Solution	S	Revenue	235.9	240.6	255.3	248.3	980.1	227.0	251.3			988.0
		Segment profit	29.6	33.9	33.2	28.1	124.8	28.2	26.2			106.0
Office & Hom	e Printing	Revenue	161.1	167.7	184.1	167.6	680.5	149.2	169.2			662.0
		Business profit	13.3	15.5	19.8	15.4	63.9	14.2	12.1			50.0
Commercial &	Industrial Printing	Revenue	74.9	72.9	71.1	80.8	299.8	77.7	82.1			326.0
		Business profit	16.3	18.4	13.5	12.7	60.9	14.0	14.1			56.0
Visual Communic	ations	Revenue	55.7	52.4	51.0	44.7	203.8	45.5	44.6			185.0
		Segment profit	7.8	8.2	8.1	5.0	29.0	4.8	3.5			16.0
Manufacturing-re	elated & Wearables	Revenue	45.3	44.6	44.2	47.3	181.5	49.9	51.7			199.0
		Segment profit	-0.3	-0.2	-2.4	-0.3	-3.2	1.3	4.1			13.0
Adjustments		Revenue	-0.3	-0.0	-0.9	-1.2	-2.5	-1.4	-1.1			-2.0
Corporate expe	enses & Other, Elimination	Segment profit	-13.6	-14.3	-16.0	-17.1	-61.1	-14.5	-16.1			-60.0
		Revenue	336.6	337.6	349.6	339.1	1,362.9	320.9	346.5			1,370.0
		Business profit	23.5	27.5	22.9	15.6	89.6	19.8	17.7			75.0
<b>Consolidated Tot</b>	tal	ROS	7.0%	8.2%	6.6%	4.6%	6.6%	6.2%	5.1%			5.5%
R&D Costs			10.8	10.1	9.8	12.2	42.8	11.3	11.8			50.0
	Printing Solutions		9.1	9.9	13.3	14.1	46.4	7.9	10.4			40.0
Capital	Visual Communications		1.2	2.4	2.8	2.8	9.1	1.5	1.4			7.0
expenditures	Manufacturing-related	& Wearables	1.4	2.6	3.3	5.4	12.6	1.8	2.2			14.0
	Coporate Expenses & O	thers	1.2	2.0	1.8	2.8	7.7	4.7	0.9			9.0
	Printing Solutions		10.9	10.7	10.8	12.7	45.2	12.3	12.4			45.0
Depreciation & amortization	Visual Communications		2.3	2.3	2.3	2.4	9.3	2.3	2.4			9.0
expenses	Manufacturing-related	& Wearables	2.7	2.7	2.7	2.7	10.9	2.7	2.8			10.0
Coporate Expenses & C		thers	1.7	1.6	1.7	1.7	6.7	1.6	1.8			8.0
Cook the cook			05.0	0.4.5	20.0	00.0	1001	2.0	21.0			100.0
	operating activities		35.3	34.7	38.8	29.3	138.1	3.2	21.0			120.0
Free cash flows			15.6	17.2	-58.3	12.8	-12.7	-18.9	6.3			50.0

## Revenue to Customers Outside of Japan / Number of Employees



Exchange rate	USD	137.18	144.47	147.78	148.31	155.79	149.23	152.36	152.51	144.49	147.43
(JPY)	EUR	149.40	157.20	158.98	161.07	167.74	163.86	162.55	160.39	163.76	172.30

Revenue (Billion JPY)	FY23/Q1	FY23/Q2	FY23/Q3	FY23/Q4	FY24/Q1	FY24/Q2	FY24/Q3	FY24/Q4	FY25/Q1	FY25/Q2	Yo
The Americas	106.9	106.3	108.1	108.8	114.6	106.6	106.6	111.5	108.8	111.6	+
Europe	62.2	70.9	84.2	72.2	68.0	74.8	78.1	78.1	64.0	74.8	
Asia/ Oceania	92.8	93.9	97.6	86.8	102.1	101.8	103.9	90.9	93.7	102.2	+
Total revenue to customers outside of Japan	261.9	271.1	289.9	267.8	284.7	283.2	288.6	280.5	266.4	288.6	+
Consolidated revenue	314.8	323.7	353.6	321.9	336.6	337.6	349.6	339.1	320.9	346.5	+

% of revenue to consolidated revenue	FY23/Q1	FY23/Q2	FY23/Q3	FY23/Q4	FY24/Q1	FY24/Q2	FY23/Q3	FY22/Q4	FY25/Q1	FY25/Q2
The Americas	34.0%	32.8%	30.6%	33.8%	34.0%	31.6%	30.5%	32.9%	33.9%	32.2%
Europe	19.7%	21.9%	23.8%	22.4%	20.2%	22.2%	22.4%	23.0%	19.9%	21.6%
Asia/ Oceania	29.5%	29.0%	27.6%	27.0%	30.3%	30.2%	29.7%	26.8%	29.2%	29.5%
Total	83.2%	83.7%	82.0%	83.2%	84.6%	83.9%	82.6%	82.7%	83.0%	83.3%

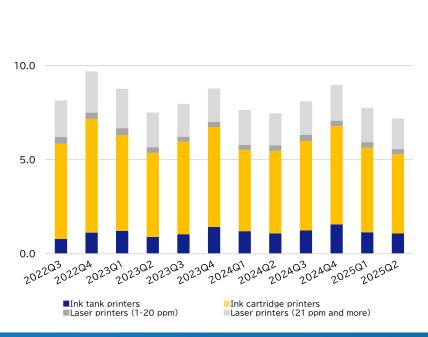
#### Number of employees

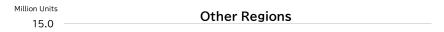
Number of employees at period end (person)	End of Jun 2023	End of Sep 2023	End of Dec 2023	End of Mar 2024	End of Jun 2024	End of Sep 2024	End of Dec 2024	End of Mar 2025	End of Jun 2025	End of Sep 2025	YoY
Japan	20,633	20,535	20,323	20,209	20,702	20,672	20,439	19,924	20,324	20,137	-535
Outside of Japan	57,932	55,764	54,649	54,255	56,969	57,889	56,808	55,428	55,308	56,025	-1,864
Consolidated total	78,565	76,299	74,972	74,464	77,671	78,561	77,247	75,352	75,632	76,162	-2,399

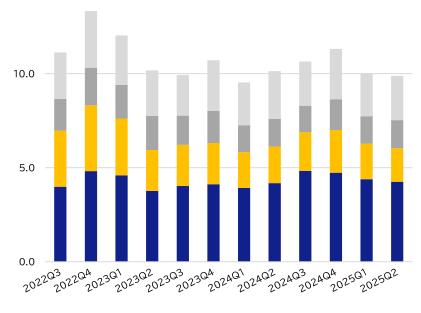
# **A4** Printer Market Trend

\* All graphs show calendar year







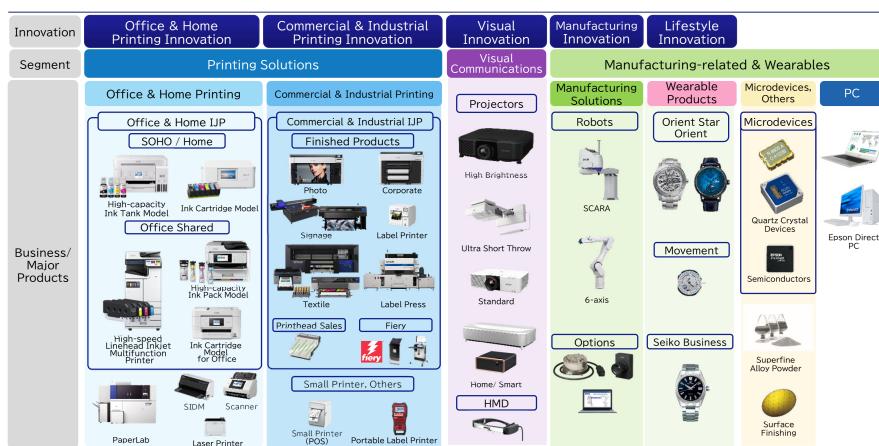


Source: IDC Worldwide Quarterly Hardcopy Peripherals Tracker 2025Q2 Printers include multifunction printers. Reproduction or republication of this data is prohibited

# **Business Segments**



PC.



# Evaluation by External Parties (As of November 5, 2025)

**EPSON** 

https://corporate.epson/en/sustainability/evaluation

ESG
Indices
and
Ratings
Inclusion

#### FTSE4Good Index Series

- FTSE Blossom Japan Index
- FTSE Blossom Japan Sector Relative Index
- MSCI Nihonkabu ESG Select Leaders Index
- MSCI Japan Empowering Women Index (WIN)
- S&P/JPX Carbon Efficient Index
- Morningstar Japan ex-REIT Gender Diversity Tilt Index
- SOMPO Sustainability Index
- Prime rating in the ESG Corporate Ratings by ISS ESG
- CDP A Lists 2024 (climate change)
- Development Bank of Japan (DBJ) Environmentally Rated Loan Program Rank A
- "AAA" in MSCI ESG Ratings

ESG Awards / Index Adoption, etc.

- RBA\*1 Platinum CSR recognition at main overseas plants (Indonesia, Thailand, Malaysia, and China)
- IAM "The 2024 Asia IP Elite": Nov. 2024
- FY2024 Energy Conservation Grand Prize Agency for Natural Resources and Energy Commissioner's Award (Energy Saving Activities for Utility Equipment at the Suwa Minami Plant): Dec. 2024
- 6th ESG Finance Awards Japan, Environment Minister's Award (Silver) in the Environmentally Sustainable Enterprise Category: Feb. 2025
- 2025 Health & Productivity Stock Selection \*2 :Mar. 2025
- Clarivate Top 100 Global Innovators 2025: Mar. 2025
- Nikkei 225: from 2017

Now included in all six domestic ESG indexes used by the GPIF



FTSE Blossom Japan



FTSE Blossom Japan Sector Relative Index

2025 CONSTITUENT MSCI NIHONKABU ESG SELECT LEADERS INDEX

**2025** CONSTITUENT MSCI JAPAN EMPOWERING WOMEN INDEX (WIN)



\*1 The Responsible Business Alliance (RBA) is the world's largest industry coalition dedicated to corporate social responsibility in global supply chains.

\*2 Health Management Objectives and Organization <a href="https://corporate.epson/en/sustainability/our-people/health-and-productivity.html">https://corporate.epson/en/sustainability/our-people/health-and-productivity.html</a>

# **Epson Corporate Website**





## **Investor Relations**

■ IR Materials

https://corporate.epson/en/investors/publications/

Explanatory Presentations

https://corporate.epson/en/investors/publications/presentations.html

> Integrated Report

https://corporate.epson/en/investors/publications/integrated-report.html

Epson in 5 Minutes

https://corporate.epson/en/investors/overview/

Shareholder Returns

https://corporate.epson/en/investors/information/stock-dividends.html

Purpose

https://corporate.epson/en/philosophy/purpose/

Vision

https://corporate.epson/en/philosophy/vision/



## <u>Sustainability</u>

Sustainability Management https://corporate.epson/en/sustainability/initiatives/

Environment

https://corporate.epson/en/sustainability/environment/

Our People

https://corporate.epson/en/sustainability/our-people/

ESG Data

https://corporate.epson/en/sustainability/esg-data/

# **Definition of Terms**



I/C	Ink cartridges						
IJP	Inkjet printers						
LIJ	Line inkjet multifunction printers						
LP	Laser printers, including multifunction printers						
RIPS	Replaceable ink pack system, high-yield cartridge-free ink pack printers						
High-Capacity Ink Tank Printers	Inkjet printers with high-capacity ink tank (includes EcoTank)						
High-Capacity Ink Models	General term for high-capacity ink tank printers, RIPS, and LIJ						
SOHO	Small office, home office						
Office Shared IJP	Printer category for high print volume office users. This includes LIJ, RIPS, and I/C printers						
Commercial & Industrial (C&I) IJP	Inkjet printers, ink, services for commerce and industry						
Printhead Sales Business	Printheads, ink, etc.						
Epson Connect	Epson's mobile cloud service for Epson products and services						
Color Control Technology	Color management technology that enhances color reproducibility						
Distributed printing	Printing method that prints out same images/ documents using several printers						
SIDM	Serial impact dot matrix printers						
3LCD	Technology that projects images by utilizing 3LCD-chips						
High-Brightness Laser Projectors	High-lumen projectors mainly used in venues such as conference rooms and halls						
Smart Projectors	Projectors over 500 lm, with standalone network connectivity and video streaming service usability						
FPD	Flat panel displays						
WP	Wearable Products business						
MD, Other	Microdevices, Other business						



#### Disclaimer regarding forward-looking statements

The foregoing statements regarding future results reflect the Company's expectations based on information available at the time of announcement. The information contains certain forward-looking statements that are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. Such risks and uncertainties include, but are not limited to, the competitive environment, market trends, general economic conditions, technological changes, exchange rate fluctuations and our ability to continue to timely introduce new products and services.

## Note regarding business profit

Business profit is calculated by deducting cost of sales and SGA expenses from revenue. Although not defined in the statement of consolidated comprehensive income, this indicator is very similar to the concept of operating income under J-GAAP. Epson will present this information as a reference, as the Company believes users of financial statements will find it useful when evaluating Epson's financial performance.

#### Numerical values presented herein

Numbers are rounded off to the unit indicated. Percentages are rounded off to one decimal place. Years mentioned in these materials are fiscal years unless otherwise indicated.

# **EPSON**