

FY2024 Third-Quarter Financial Results Presentation
Q&A

Overall

Q: To what extent are costs related to things such as personnel reductions included in other operating expenses for FY24?

Also, could you provide an idea of the size of these costs for the next fiscal year?

A: We recorded approximately 1.9 billion yen in costs associated with a reorganization of our manufacturing operations in Singapore in Q1. We also recorded approximately 1 billion yen in costs associated with a sales company reorganization in the United States in Q2. We are reducing our costs in the manufacturing solutions business, but this is mainly being done through the reassignment of personnel to other businesses, so we have not incurred any significant one-time costs for that. Similar to FY24, we do not expect to take any action across the Epson Group that will result in the recording of significant costs in the next fiscal year.

Printing solutions

Q: Revenue in the printhead sales business has shown significant quarter-to-quarter fluctuations. What is the outlook moving forward?

A: In the first half of FY24, we saw a jump in revenue due to the launch of new products by Chinese commercial and industrial printer manufacturers. Revenue will fluctuate each quarter, but this remains an area that will continue to grow as printing increasingly goes digital.

Q: To what extent are Fiery's financials reflected in your full-year profit and loss outlook?

A: The Fiery acquisition was completed on December 2, 2024. Our forecast reflects about four months' worth of financial data from Fiery in Q4, approximately 10 billion yen in revenue and 2 to 3 billion yen in business profit.

Manufacturing-related & wearables

Q: How much was the temporary financial impact of the accounting adjustments in the PC business?

A: There was an approximately 2 billion yen impact on both revenue and business profit.