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Jan 31, 2018

# CONSOLIDATED RESULTS FOR THE THIRD QUARTER ENDED DECEMBER 31, 2017 (IFRS basis)

# **Consolidated Financial Highlights**

## **Quarterly Condensed Consolidated Statement of Comprehensive Income**

	Million	s of yen		Thousands of U.S. dollars
	Nine mon Decem		Change	Nine months ended December 31,
	2016	2017		2017
Revenue	765,844	833,488	8.8%	7,381,879
Business profit (Note)	54,073	58,456	8.1%	517,730
Profit from operating activities	57,293	52,239	(8.8%)	462,660
Profit before tax	57,382	51,035	(11.1%)	451,997
Profit for the period	47,095	34,721	(26.3%)	307,510
Profit for the period attributable to owners of the parent company	46,984	34,562	(26.4%)	306,102
Total comprehensive income for the period	52,286	54,487	4.2%	482,570
Basic earnings per share (in ¥1, \$1 unit)	132.93	98.12		0.87
Diluted earnings per share (in ¥1, \$1 unit)	132.92	98.11		0.87

<sup>(</sup>Note) Business profit is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.

## **Quarterly Condensed Consolidated Statement of Financial Position**

	Million	Thousands of U.S. dollars	
	March 31, 2017	December 31, 2017	December 31, 2017
Total assets	974,387	1,048,457	9,285,776
Total equity	494,722	527,999	4,676,281
Equity attributable to owners of the parent company	492,196	525,306	4,652,431
Equity attributable to owners of the parent company ratio (%)	50.5%	50.1%	50.1%

#### **Ouarterly Condensed Consolidated Statement of Cash Flows**

	Million	s of yen		Thousands of U.S. dollars	
		ths ended ber 31,	Change	Nine months ended December 31, 2017	
	2016	2017			
Net cash provided by (used in) operating activities	60,903	49,084	(19.4%)	434,717	
Net cash provided by (used in) investing activities	(48,275)	(57,992)	-	(513,612)	
Net cash provided by (used in) financing activities	(32,920)	7,759	-	68,718	
Cash and cash equivalents at end of period	209,318	223,725	6.9%	1,981,445	

#### Notes

- I. "Change" column shows percent change from the same period of the previous year.
- II. Equity attributable to owners of the parent company is equity excluding non-controlling interest in subsidiaries.
- III. U.S. dollar amounts are presented for the convenience of the readers. This translation should not be construed to imply that the yen amounts actually represent, or have been or could be converted into, equivalent amounts in U.S. dollars. The rate of \(\mathbf{\xi}\) 112.91 = U.S.\(\mathbf{\xi}\)1 as of December 31, 2017 has been used for the purpose of presentation.

# Operating Performance Highlights and Financial Condition

#### Fiscal 2017 First Three Quarters (April 1 to December 31, 2017) Overview

The global economy basically continued to gradually head toward recovery for the first three quarters of the year under review. Regionally, the U.S. economy continued to steadily recover, fueled by an increase in consumer spending and improvement in the employment situation. The Latin American and European economies gradually recovered, and the Chinese economy showed signs of picking up. The Japanese economy continued to register signs of a gradual economic recovery, as consumer spending remained stable in response to a firm employment and income situation.

The situation in the main markets of the Epson Group ("Epson") was as follows.

Inkjet printer demand continued to contract in Japan and Europe but was flat year on year in the Americas. Demand for high-capacity ink tank printers expanded steadily. Large-format inkjet printer demand stayed firm. Serial-impact dot-matrix (SIDM) printer demand contracted in China after spiking last year with the enactment of B2V tax reforms. Demand also shrank in the Americas and Europe.

Projector demand contracted after spiking last year ahead of major sporting events in Europe. Ongoing slackness in the North American retail market contributed to the contraction.

Demand for smart phones, one of the main markets for Epson's electronic devices, was flat year on year due to market maturation in China. Demand for watches slowly recovered in Japan. Demand for watch movements was firm. Demand for industrial robots expanded, particularly in China.

Against this backdrop, Epson formulated the Epson 25 Phase 1 Mid-Range Business Plan (FY2016-18), in March 2016. The Phase 1 Plan delineates the first phase of work toward achieving the Epson 25 Corporate Vision, which sets forth a goal of creating a new connected age of people, things and information with efficient, compact and precision technologies. During the three years of the Phase 1 Plan Epson will sustain the momentum it gained by strategically adopting new business models and developing new market segments under the previous corporate vision. At the same time, it will move forward on product development while aggressively investing as needed to provide a solid business foundation.

The average exchange rates of the yen against the U.S. dollar and of the yen against the euro during the first three quarters of the fiscal year were ¥111.67 and ¥128.48, respectively. This represents a 5% depreciation in the value of the yen against the dollar and a 9% depreciation in the value of the yen against the euro, year on year.

The foregoing factors are reflected in our financial results for the first three quarters. Revenue was ¥833.4 billion, up 8.8% year on year. Business profit was ¥58.4 billion, up 8.1% year on year. Profit from operating activities was ¥52.2 billion, down 8.8% year on year. Profit before tax was ¥51.0 billion, down 11.1% year on year. Profit for the period was ¥34.7 billion, down 26.3% year on year.

A breakdown of the financial results in each reporting segment is provided below.

#### **Printing Solutions Segment**

Printer business revenue increased.

Inkjet printer revenue continued to expand, as high-capacity ink tank printer unit shipments jumped in emerging economies and as increased market recognition sparked unit shipment growth in developed countries, as well. Foreign exchange effects also boosted inkjet revenue. Consumables revenue was flat year on year, as foreign exchange effects offset channel inventory adjustments in Japan and elsewhere.

Page printer sales decreased due to a slump in consumables sales in addition to a decline in unit shipments, the result of Epson's focus on selling high added value models.

SIDM printer revenue declined compared to the same period last year, when there was special demand in the Chinese tax collection system market.

Revenue in the professional printing business increased.

Total revenue from large-format inkjet printers increased because, in addition to sales growth in the existing photo and graphics markets, we saw solid demand in the growing signage, textile, and label printer markets. Foreign exchange effects also had a positive effect on revenue. Consumables revenue also increased owing to an increase in unit shipments and to foreign exchange effects.

POS system product revenue increased owing primarily to unit shipment growth from contract wins in North America and beneficial effects of foreign exchange.

Although somewhat hurt by a decline in sales of page printers and SIDM printers, printing solutions segment profit rose due to a combination of growth in sales of high-capacity ink tank inkjet printers and large-format inkjet printers, and foreign exchange effects.

As a result of the foregoing factors, revenue in the printing solutions segment was ¥553.7 billion, up 8.4% year on year. Segment profit was ¥71.1 billion, up 8.2% year on year.

#### **Visual Communications Segment**

Visual communications revenue increased.

Total 3LCD projector revenue increased chiefly because firm demand for Epson's laser projectors in the high-brightness segment caused an upsurge in unit shipments of high added value products. Foreign exchange effects also positively affected revenue.

Segment profit in the visual communications segment increased due to unit shipment growth of high-brightness projectors and foreign exchange effects.

As a result of the foregoing factors, revenue in the visual communications segment was ¥150.8 billion, up 12.9% year on year. Segment profit was ¥18.3 billion, up 54.5% year on year.

#### Wearable & Industrial Products Segment

Revenue in the wearable products business got a boost from currency effects but decreased due to a decline in watch sales volume.

Revenue in the robotics solutions business increased. Revenue increased primarily due to industrial robot unit shipment growth in China and because of a rise in IC handler revenue as a result of firm demand for Chinese manufactured smart phones. Foreign exchange also positively affected total revenue.

Revenue in the microdevices business increased. Although positively affected by foreign exchange, crystal device revenue decreased due to a decline in unit shipments to manufacturers of cell phones and other personal electronics. Semiconductor revenue increased despite a decline in volume to a major automotive account. The increase was due to currency effects and a rise in sales volume linked to growth in silicon foundry demand.

Segment profit in the wearable & industrial products segment increased despite lower sales in the wearable products business. The increase was due to sales growth in the robotics solutions business and foreign exchange effects.

As a result of the foregoing factors, revenue in the wearable & industrial products segment was ¥128.6 billion, up 6.5% year on year. Segment profit was ¥6.7 billion, up 3.7% year on year.

#### **Other**

Other revenue amounted to ¥0.6 billion, down 36.4% year on year. Segment loss was ¥0.4 billion, compared to a segment loss of ¥0.4 billion in the same period last year.

#### **Adjustments**

Adjustments to the total profit of reporting segments amounted to negative ¥37.3 billion. (Adjustments in the same period last year were negative ¥29.6 billion.) The main components of the adjustment were basic technology research and development expenses that do not correspond to the reporting segments and expenses associated with things such as new businesses and corporate functions.

#### **Liquidity and Financial Position**

Total assets at the end of the third quarter were \(\pm\)1,048.4 billion, an increase of \(\pm\)74.0 billion from the previous fiscal year end. This was chiefly due to a \(\pm\)25.7 billion increase in trade and other receivables, a \(\pm\)22.5 billion increase in inventories, an \(\pm\)18.7 billion increase in property, plant and equipment, a \(\pm\)2.9 billion increase in other current assets, and a \(\pm\)1.9 billion increase in cash and cash equivalents.

Total liabilities were ¥520.4 billion, up ¥40.7 billion compared to the end of the last fiscal year. Although net defined benefit liabilities decreased by ¥8.6 billion and other current liabilities decreased by ¥6.9 billion, total liabilities increased primarily because of a ¥29.9 billion increase in bonds issued, borrowings and lease liabilities under current liabilities and non-current liabilities, an ¥11.8 billion increase in trade and other payables, a ¥7.9 billion increase in other non-current liabilities, and a ¥4.7 billion increase in provisions for current liabilities.

The equity attributable to owners of the parent company totaled ¥525.3 billion, a ¥33.1 billion increase compared to the previous fiscal year end. While we paid ¥21.1 billion in dividends, equity attributable to owners of the parent company increased mainly because retained earnings increased due to the recording of a ¥34.5 billion profit for the period and because of a ¥10.7 billion remeasurement of the defined benefit plan. There was also an ¥8.8 billion increase in other components of equity, the majority of which came from an increase in the exchange differences on translation of foreign operations associated with the depreciation of the yen.

#### **Qualitative Information Regarding the Consolidated Financial Outlook**

Epson revised its full-year consolidated financial outlook after adjusting its exchange rate assumptions in light of the depreciation in the value of the yen and based on factors such as the conditions in markets where Epson operates. Epson's profit for the period forecast was lowered chiefly because of a reversal of deferred tax assets due to tax reforms in the U.S.

The figures in the outlook are based on assumed exchange rates of 110.00 yen to the U.S. dollar and 130.00 yen to the euro in the fourth quarter.

#### **Consolidated Full-Year Financial Outlook**

	FY2016	Previous Outlook (A)	Current Outlook (B)	Change (B	- A)
Revenue	¥1,024.8 billion	¥1,070.0 billion	¥1,110.0 billion	+¥40.0 billion	(+3.7%)
Business profit	¥65.8 billion	¥79.0 billion	¥79.0 billion	ı	-
Profit from operating activities	¥67.8 billion	¥76.0 billion	¥72.0 billion	-¥4.0 billion	(-5.3%)
Profit before tax	¥67.4 billion	¥76.0 billion	¥72.0 billion	-¥4.0 billion	(-5.3%)
Profit for the period	¥48.4 billion	¥58.0 billion	¥51.0 billion	-¥7.0 billion	(-12.1%)
Profit for the year attributable to owners of the parent company	¥48.3 billion	¥58.0 billion	¥51.0 billion	-¥7.0 billion	(-12.1%)
Foreign exchange	1USD = 108.38	1USD = 110.00	\$1USD = ¥111.00		
rates	1 EUR = ¥118.79	1 EUR = ¥125.00	1 EUR = ¥129.00		

# **Quarterly Condensed Consolidated Statement of Financial Position**

		Millions	of yen	Thousands of U.S. dollars
	Notes	March 31, 2017	December 31, 2017	December 31, 2017
<u>Assets</u>	_			
Current assets				
Cash and cash equivalents		221,782	223,725	1,981,445
Trade and other receivables		155,704	181,428	1,606,837
Inventories		208,512	231,039	2,046,222
Income tax receivables		2,476	2,546	22,548
Other financial assets	10	754	402	3,560
Other current assets		13,176	16,171	143,240
Subtotal		602,406	655,313	5,803,852
Non-current assets held for sale		39	266	2,356
Total current assets	1	602,446	655,579	5,806,208
Non-current assets				
Property, plant and equipment		275,195	293,982	2,603,684
Intangible assets		21,553	21,309	188,725
Investment property		1,288	1,240	10,982
Investments accounted for using the equity method		1,438	1,548	13,710
Net defined benefit assets		0	-	-
Other financial assets	10	20,544	21,825	193,295
Other non-current assets		5,486	6,272	55,586
Deferred tax assets		46,433	46,698	413,586
Total non-current assets		371,940	392,877	3,479,568
Total assets		974,387	1,048,457	9,285,776
<del></del>				

Labilities and equity         March 31, 2017         December 31, 2017           Labilities         Itabilities         Itabilities <th></th> <th></th> <th>Millions</th> <th>s of yen</th> <th>Thousands of U.S. dollars</th>			Millions	s of yen	Thousands of U.S. dollars
Liabilities and equity   Liabilities   Current liabilities   Trade and other payables   141,633   153,452   1,359,064   Income tax payables   7,263   7,928   70,215   Bonds issued, borrowings and lease liabilities   10   1,318   2,456   21,751   Provisions   21,981   26,759   236,994   Contract liabilities   10   1,318   2,456   21,751   Provisions   21,981   26,759   236,994   Contract liabilities   351,389   332,905   2,948,410   Contract liabilities   10   1,586   1,804   15,977   Contract liabilities   3,521   11,467   101,597   Contract liabilities   3,521   11,467   101,597   Contract liabilities   1,304   1,242   10,999   Contract liabilities   1,304   1,242   1,304   1		Notes	March 31,	December 31,	December 31,
Liabilities   Current liabilities   Trade and other payables   Trade and		Notes -	2017	2017	2017
Current liabilities         141,633         153,452         1,359,064           Income tax payables         7,263         7,928         70,215           Bonds issued, borrowings and lease liabilities         6,10         76,200         46,219         409,343           Other financial liabilities         10         1,318         2,456         21,751           Provisions         21,981         26,759         236,994           Other current liabilities         102,992         96,088         851,043           Total current liabilities         351,389         332,905         2,948,410           Non-current liabilities         6,10         70,371         130,258         1,153,644           Other financial liabilities         10         1,586         1,804         15,977           Net defined benefit liabilities         45,281         36,641         324,515           Provisions         6,209         6,137         54,353           Other non-current liabilities         3,521         11,467         101,597           Deferred tax liabilities         1,304         1,242         10,999           Total non-current liabilities         479,664         520,457         4,609,495           Equity         53,204         53,204<	<u>Liabilities and equity</u>				
Trade and other payables         141,633         153,452         1,359,064           Income tax payables         7,263         7,928         70,215           Bonds issued, borrowings and lease liabilities         6,10         76,200         46,219         409,343           Other financial liabilities         10         1,318         2,456         21,751           Provisions         21,981         26,759         236,994           Other current liabilities         102,992         96,088         851,043           Total current liabilities         351,389         332,905         2,948,410           Non-current liabilities         10         70,371         130,258         1,153,644           Other financial liabilities         10         1,586         1,804         15,977           Net defined benefit liabilities         10         1,586         1,804         15,977           Net defined benefit liabilities         45,281         36,641         324,515           Provisions         6,209         6,137         54,353           Other non-current liabilities         3,521         11,467         101,597           Deferred tax liabilities         1,304         1,242         10,999           Total non-current liabilities	Liabilities				
Income tax payables         7,263         7,928         70,215           Bonds issued, borrowings and lease liabilities         6,10         76,200         46,219         409,343           Other financial liabilities         10         1,318         2,456         21,751           Provisions         21,981         26,759         236,994           Other current liabilities         102,992         96,088         851,043           Total current liabilities         351,389         332,905         2,948,410           Non-current liabilities         6,10         70,371         130,258         1,153,644           Other financial liabilities         10         1,586         1,804         15,977           Net defined benefit liabilities         10         1,586         1,804         15,977           Net defined benefit liabilities         45,281         36,641         324,515           Provisions         6,209         6,137         54,353           Other non-current liabilities         1,304         1,242         10,999           Total non-current liabilities         479,664         520,457         4,609,495           Tequity         84,321         84,351         747,064           Capital surplus         84,321	Current liabilities				
Bonds issued, borrowings and lease liabilities         6,10         76,200         46,219         409,343           Other financial liabilities         10         1,318         2,456         21,751           Provisions         21,981         26,759         236,994           Other current liabilities         102,992         96,088         851,043           Total current liabilities         351,389         332,905         2,948,410           Non-current liabilities         6,10         70,371         130,258         1,153,644           Other financial liabilities         10         1,586         1,804         15,977           Net defined benefit liabilities         10         1,586         1,804         15,977           Net defined benefit liabilities         45,281         36,641         324,515           Provisions         6,209         6,137         54,353           Other non-current liabilities         1,304         1,242         10,999           Total non-current liabilities         479,664         520,457         4,609,495           Equity           Share capital         53,204         53,204         471,207           Capital surplus         84,321         84,351         747,064 <t< td=""><td>Trade and other payables</td><td></td><td>141,633</td><td>153,452</td><td>1,359,064</td></t<>	Trade and other payables		141,633	153,452	1,359,064
Other financial liabilities         10         1,318         2,456         21,751           Provisions         21,981         26,759         236,994           Other current liabilities         102,992         96,088         851,043           Total current liabilities         351,389         332,905         2,948,410           Non-current liabilities         56,10         70,371         130,258         1,153,644           Other financial liabilities         10         1,586         1,804         15,977           Net defined benefit liabilities         10         1,586         1,804         15,977           Net defined benefit liabilities         6,209         6,137         54,353           Other non-current liabilities         3,521         11,467         101,597           Deferred tax liabilities         1,304         1,242         10,999           Total non-current liabilities         479,664         520,457         4,609,495           Equity         53,204         53,204         471,207           Capital surplus         84,321         84,351         747,064           Treasury shares         7         (30,812)         (30,803)         (272,810)           Other components of equity         53,176	Income tax payables		7,263	7,928	70,215
Provisions         21,981         26,759         236,994           Other current liabilities         102,992         96,088         851,043           Total current liabilities         351,389         332,905         2,948,410           Non-current liabilities         351,389         332,905         2,948,410           Non-current liabilities         6,10         70,371         130,258         1,153,644           Other financial liabilities         10         1,586         1,804         15,977           Net defined benefit liabilities         45,281         36,641         324,515           Provisions         6,209         6,137         54,353           Other non-current liabilities         3,521         11,467         101,597           Deferred tax liabilities         1,304         1,242         10,999           Total non-current liabilities         128,275         187,552         1,661,085           Total liabilities         479,664         520,457         4,609,495           Equity         84,321         84,351         747,064           Treasury shares         7         (30,812)         (30,803)         (272,810)           Other components of equity         53,176         62,040         549,473 <td>Bonds issued, borrowings and lease liabilities</td> <td>6,10</td> <td>76,200</td> <td>46,219</td> <td>409,343</td>	Bonds issued, borrowings and lease liabilities	6,10	76,200	46,219	409,343
Other current liabilities         102,992         96,088         851,043           Total current liabilities         351,389         332,905         2,948,410           Non-current liabilities         351,389         332,905         2,948,410           Non-current liabilities         0,10         70,371         130,258         1,153,644           Other financial liabilities         10         1,586         1,804         15,977           Net defined benefit liabilities         45,281         36,641         324,515           Provisions         6,209         6,137         54,353           Other non-current liabilities         3,521         11,467         101,597           Deferred tax liabilities         1,304         1,242         10,999           Total non-current liabilities         128,275         187,552         1,661,085           Total liabilities         479,664         520,457         4,609,495           Equity         84,321         84,351         747,064           Treasury shares         7         (30,812)         (30,803)         (272,810)           Other components of equity         53,176         62,040         549,473           Retained earnings         332,306         356,513         3,157,497 </td <td>Other financial liabilities</td> <td>10</td> <td>1,318</td> <td>2,456</td> <td>21,751</td>	Other financial liabilities	10	1,318	2,456	21,751
Total current liabilities         351,389         332,905         2,948,410           Non-current liabilities         80nds issued, borrowings and lease liabilities         6,10         70,371         130,258         1,153,644           Other financial liabilities         10         1,586         1,804         15,977           Net defined benefit liabilities         45,281         36,641         324,515           Provisions         6,209         6,137         54,353           Other non-current liabilities         3,521         11,467         101,597           Deferred tax liabilities         1,304         1,242         10,999           Total non-current liabilities         128,275         187,552         1,661,085           Total liabilities         479,664         520,457         4,609,495           Equity         Share capital         53,204         53,204         471,207           Capital surplus         84,321         84,351         747,064           Treasury shares         7         (30,812)         (30,803)         (272,810)           Other components of equity         53,176         62,040         549,473           Retained earnings         332,306         356,513         3,157,497           Equity attributabl	Provisions		21,981	26,759	236,994
Non-current liabilities         Bonds issued, borrowings and lease liabilities         6,10         70,371         130,258         1,153,644           Other financial liabilities         10         1,586         1,804         15,977           Net defined benefit liabilities         45,281         36,641         324,515           Provisions         6,209         6,137         54,353           Other non-current liabilities         3,521         11,467         101,597           Deferred tax liabilities         1,304         1,242         10,999           Total non-current liabilities         128,275         187,552         1,661,085           Total liabilities         479,664         520,457         4,609,495           Equity         Share capital         53,204         53,204         471,207           Capital surplus         84,321         84,351         747,064           Treasury shares         7         (30,812)         (30,803)         (272,810)           Other components of equity         53,176         62,040         549,473           Retained earnings         332,306         356,513         3,157,497           Equity attributable to owners of the parent company         492,196         525,306         4,652,431	Other current liabilities		102,992	96,088	851,043
Bonds issued, borrowings and lease liabilities         6,10         70,371         130,258         1,153,644           Other financial liabilities         10         1,586         1,804         15,977           Net defined benefit liabilities         45,281         36,641         324,515           Provisions         6,209         6,137         54,353           Other non-current liabilities         3,521         11,467         101,597           Deferred tax liabilities         1,304         1,242         10,999           Total non-current liabilities         128,275         187,552         1,661,085           Total liabilities         479,664         520,457         4,609,495           Equity         53,204         53,204         471,207           Capital surplus         84,321         84,351         747,064           Treasury shares         7         (30,812)         (30,803)         (272,810)           Other components of equity         53,176         62,040         549,473           Retained earnings         332,306         356,513         3,157,497           Equity attributable to owners of the parent company         492,196         525,306         4,652,431           Non-controlling interests         2,526 <t< td=""><td>Total current liabilities</td><td></td><td>351,389</td><td>332,905</td><td>2,948,410</td></t<>	Total current liabilities		351,389	332,905	2,948,410
Other financial liabilities         10         1,586         1,804         15,977           Net defined benefit liabilities         45,281         36,641         324,515           Provisions         6,209         6,137         54,353           Other non-current liabilities         3,521         11,467         101,597           Deferred tax liabilities         1,304         1,242         10,999           Total non-current liabilities         128,275         187,552         1,661,085           Total liabilities         479,664         520,457         4,609,495           Equity         53,204         53,204         471,207           Capital surplus         84,321         84,351         747,064           Treasury shares         7         (30,812)         (30,803)         (272,810)           Other components of equity         53,176         62,040         549,473           Retained earnings         332,306         356,513         3,157,497           Equity attributable to owners of the parent company         492,196         525,306         4,652,431           Non-controlling interests         2,526         2,692         23,850           Total equity         494,722         527,999         4,676,281	Non-current liabilities				
Net defined benefit liabilities         45,281         36,641         324,515           Provisions         6,209         6,137         54,353           Other non-current liabilities         3,521         11,467         101,597           Deferred tax liabilities         1,304         1,242         10,999           Total non-current liabilities         128,275         187,552         1,661,085           Total liabilities         479,664         520,457         4,609,495           Equity         53,204         53,204         471,207           Capital surplus         84,321         84,351         747,064           Treasury shares         7         (30,812)         (30,803)         (272,810)           Other components of equity         53,176         62,040         549,473           Retained earnings         332,306         356,513         3,157,497           Equity attributable to owners of the parent company         492,196         525,306         4,652,431           Non-controlling interests         2,526         2,692         23,850           Total equity         494,722         527,999         4,676,281	Bonds issued, borrowings and lease liabilities	6,10	70,371	130,258	1,153,644
Provisions         6,209         6,137         54,353           Other non-current liabilities         3,521         11,467         101,597           Deferred tax liabilities         1,304         1,242         10,999           Total non-current liabilities         128,275         187,552         1,661,085           Total liabilities         479,664         520,457         4,609,495           Equity         53,204         53,204         471,207           Capital surplus         84,321         84,351         747,064           Treasury shares         7         (30,812)         (30,803)         (272,810)           Other components of equity         53,176         62,040         549,473           Retained earnings         332,306         356,513         3,157,497           Equity attributable to owners of the parent company         492,196         525,306         4,652,431           Non-controlling interests         2,526         2,692         23,850           Total equity         494,722         527,999         4,676,281	Other financial liabilities	10	1,586	1,804	15,977
Other non-current liabilities         3,521         11,467         101,597           Deferred tax liabilities         1,304         1,242         10,999           Total non-current liabilities         128,275         187,552         1,661,085           Total liabilities         479,664         520,457         4,609,495           Equity         53,204         53,204         471,207           Capital surplus         84,321         84,351         747,064           Treasury shares         7         (30,812)         (30,803)         (272,810)           Other components of equity         53,176         62,040         549,473           Retained earnings         332,306         356,513         3,157,497           Equity attributable to owners of the parent company         492,196         525,306         4,652,431           Non-controlling interests         2,526         2,692         23,850           Total equity         494,722         527,999         4,676,281	Net defined benefit liabilities		45,281	36,641	324,515
Deferred tax liabilities         1,304         1,242         10,999           Total non-current liabilities         128,275         187,552         1,661,085           Total liabilities         479,664         520,457         4,609,495           Equity         Share capital         53,204         53,204         471,207           Capital surplus         84,321         84,351         747,064           Treasury shares         7         (30,812)         (30,803)         (272,810)           Other components of equity         53,176         62,040         549,473           Retained earnings         332,306         356,513         3,157,497           Equity attributable to owners of the parent company         492,196         525,306         4,652,431           Non-controlling interests         2,526         2,692         23,850           Total equity         494,722         527,999         4,676,281	Provisions		6,209	6,137	54,353
Total non-current liabilities         128,275         187,552         1,661,085           Total liabilities         479,664         520,457         4,609,495           Equity         53,204         53,204         471,207           Capital surplus         84,321         84,351         747,064           Treasury shares         7         (30,812)         (30,803)         (272,810)           Other components of equity         53,176         62,040         549,473           Retained earnings         332,306         356,513         3,157,497           Equity attributable to owners of the parent company         492,196         525,306         4,652,431           Non-controlling interests         2,526         2,692         23,850           Total equity         494,722         527,999         4,676,281	Other non-current liabilities		3,521	11,467	101,597
Total liabilities       479,664       520,457       4,609,495         Equity       53,204       53,204       471,207         Capital surplus       84,321       84,351       747,064         Treasury shares       7       (30,812)       (30,803)       (272,810)         Other components of equity       53,176       62,040       549,473         Retained earnings       332,306       356,513       3,157,497         Equity attributable to owners of the parent company       492,196       525,306       4,652,431         Non-controlling interests       2,526       2,692       23,850         Total equity       494,722       527,999       4,676,281	Deferred tax liabilities		1,304	1,242	10,999
Equity         Share capital       53,204       53,204       471,207         Capital surplus       84,321       84,351       747,064         Treasury shares       7       (30,812)       (30,803)       (272,810)         Other components of equity       53,176       62,040       549,473         Retained earnings       332,306       356,513       3,157,497         Equity attributable to owners of the parent company       492,196       525,306       4,652,431         Non-controlling interests       2,526       2,692       23,850         Total equity       494,722       527,999       4,676,281	Total non-current liabilities		128,275	187,552	1,661,085
Share capital       53,204       53,204       471,207         Capital surplus       84,321       84,351       747,064         Treasury shares       7       (30,812)       (30,803)       (272,810)         Other components of equity       53,176       62,040       549,473         Retained earnings       332,306       356,513       3,157,497         Equity attributable to owners of the parent company       492,196       525,306       4,652,431         Non-controlling interests       2,526       2,692       23,850         Total equity       494,722       527,999       4,676,281	Total liabilities	<del></del>	479,664	520,457	4,609,495
Capital surplus       84,321       84,351       747,064         Treasury shares       7       (30,812)       (30,803)       (272,810)         Other components of equity       53,176       62,040       549,473         Retained earnings       332,306       356,513       3,157,497         Equity attributable to owners of the parent company       492,196       525,306       4,652,431         Non-controlling interests       2,526       2,692       23,850         Total equity       494,722       527,999       4,676,281	Equity				
Treasury shares       7       (30,812)       (30,803)       (272,810)         Other components of equity       53,176       62,040       549,473         Retained earnings       332,306       356,513       3,157,497         Equity attributable to owners of the parent company       492,196       525,306       4,652,431         Non-controlling interests       2,526       2,692       23,850         Total equity       494,722       527,999       4,676,281	Share capital		53,204	53,204	471,207
Other components of equity       53,176       62,040       549,473         Retained earnings       332,306       356,513       3,157,497         Equity attributable to owners of the parent company       492,196       525,306       4,652,431         Non-controlling interests       2,526       2,692       23,850         Total equity       494,722       527,999       4,676,281	Capital surplus		84,321	84,351	747,064
Other components of equity         53,176         62,040         549,473           Retained earnings         332,306         356,513         3,157,497           Equity attributable to owners of the parent company         492,196         525,306         4,652,431           Non-controlling interests         2,526         2,692         23,850           Total equity         494,722         527,999         4,676,281	Treasury shares	7	(30,812)	(30,803)	(272,810)
Retained earnings       332,306       356,513       3,157,497         Equity attributable to owners of the parent company       492,196       525,306       4,652,431         Non-controlling interests       2,526       2,692       23,850         Total equity       494,722       527,999       4,676,281	Other components of equity				
Equity attributable to owners of the parent company         492,196         525,306         4,652,431           Non-controlling interests         2,526         2,692         23,850           Total equity         494,722         527,999         4,676,281	Retained earnings		332,306	356,513	3,157,497
company         2,526         2,692         23,850           Total equity         494,722         527,999         4,676,281	Equity attributable to owners of the parent		<u> </u>		
Total equity 494,722 527,999 4,676,281			492,190	343,300	4,032,431
	Non-controlling interests		2,526	2,692	23,850
Total liabilities and equity 974,387 1,048,457 9,285,776	Total equity		494,722	527,999	4,676,281
	Total liabilities and equity		974,387	1,048,457	9,285,776

# **Quarterly Condensed Consolidated Statement of Comprehensive Income Nine months ended December 31, 2016 and 2017:**

		Millions of y	ven	Thousands of U.S. dollars
		Nine months e December 3	Nine months ended December 31,	
	Notes	2016	2017	2017
Revenue	5	765,844	833,488	7,381,879
Cost of sales		(493,007)	(533,959)	(4,729,068)
Gross profit		272,836	299,529	2,652,811
Selling, general and administrative expenses		(218,762)	(241,072)	(2,135,081)
Other operating income		4,604	2,690	23,824
Other operating expense		(1,384)	(8,908)	(78,894)
Profit from operating activities	,,	57,293	52,239	462,660
Finance income		1,165	995	8,812
Finance costs		(1,115)	(2,244)	(19,873)
Share of profit of investments accounted for using the equity method		39	45	398
Profit before tax		57,382	51,035	451,997
Income taxes		(10,276)	(16,314)	(144,487)
Profit from continuing operations		47,106	34,721	307,510
Loss from discontinued operations		(10)	-	_
Profit for the period		47,095	34,721	307,510
Profit for the period attributable to:				
Owners of the parent company		46,984	34,562	306,102
Non-controlling interests		111	159	1,408
Profit for the period		47,095	34,721	307,510

		Millions of y	ven .	Thousands of U.S. dollars
		Nine months e December 3		Nine months ended December 31,
	Notes	2016	2017	2017
Other comprehensive income Items that will not be reclassified subsequently to prof	i̇̃t			
or loss, net of tax  Remeasurement of net defined benefit liabilities (asset	ets)	1,806	10,782	95,491
Net gain (loss) on revaluation of financial assets	,	1,793	760	6,732
measured at FVTOCI (Note)				
Subtotal		3,600	11,542	102,223
Items that may be reclassified subsequently to profit or loss, net of tax				
Exchange differences on translation of foreign operations		2,659	9,078	80,410
Net changes in fair value of cash flow hedges		(1,059)	(877)	(7,767)
Share of other comprehensive income of investments	3	(10)	22	194
accounted for using the equity method Subtotal		1,590	8,223	72,837
Total other comprehensive income, net of tax	· · · · · · · · · · · · · · · · · · ·	5,190	19,766	175,060
Total comprehensive income for the period	<del></del> -	52,286	54,487	482,570
Non-controlling interests		41	282	2,497
Total comprehensive income for the period  (Note) FVTOCI: Fair Value Through Other Comprehens	ive Income	52,286	54,487	482,570
	ive Income	52,286 Yen	54,487	482,570 U.S. dollars
	ive Income	Yen Nine months e	nded	U.S. dollars Nine months ended
		Yen Nine months e December 3	nded	U.S. dollars  Nine months ended  December 31,
	ive Income Notes	Yen Nine months e	nded	U.S. dollars Nine months ended
(Note) FVTOCI: Fair Value Through Other Comprehens:  Earnings per share for the period:		Yen Nine months e December 3	nded	U.S. dollars  Nine months ended  December 31,
(Note) FVTOCI: Fair Value Through Other Comprehens:		Yen Nine months e December 3	nded	U.S. dollars  Nine months ended  December 31,
(Note) FVTOCI: Fair Value Through Other Comprehens:  Earnings per share for the period:	Notes	Yen Nine months e December 3	nded 81, 2017	U.S. dollars  Nine months ended  December 31,  2017
(Note) FVTOCI: Fair Value Through Other Comprehens:  Earnings per share for the period:  Basic earnings per share for the period	Notes	Yen Nine months e December 3 2016	nded 61, 2017	U.S. dollars  Nine months ended December 31, 2017
(Note) FVTOCI: Fair Value Through Other Comprehens:  Earnings per share for the period:  Basic earnings per share for the period  Diluted earnings per share for the period  Earnings per share from continuing operations for the	Notes	Yen Nine months e December 3 2016	nded 61, 2017	U.S. dollars  Nine months ended December 31, 2017
(Note) FVTOCI: Fair Value Through Other Comprehens:  Earnings per share for the period: Basic earnings per share for the period Diluted earnings per share for the period  Earnings per share from continuing operations for the period:	Notes9 9	Yen Nine months e December 3 2016  132.93 132.92	nded 81, 2017 98.12 98.11	U.S. dollars  Nine months ended December 31, 2017  0.87  0.87
(Note) FVTOCI: Fair Value Through Other Comprehens:  Earnings per share for the period: Basic earnings per share for the period Diluted earnings per share for the period  Earnings per share from continuing operations for the period: Basic earnings per share for the period	Notes9 9 9	Yen  Nine months e  December 3  2016  132.93  132.92	98.12 98.12	U.S. dollars  Nine months ended December 31, 2017  0.87
(Note) FVTOCI: Fair Value Through Other Comprehens:  Earnings per share for the period: Basic earnings per share for the period Diluted earnings per share for the period  Earnings per share from continuing operations for the period: Basic earnings per share for the period Diluted earnings per share for the period Earnings per share for the period	Notes9 9 9	Yen  Nine months e  December 3  2016  132.93  132.92	98.12 98.12	U.S. dollars  Nine months ended December 31, 2017  0.87  0.87

# **Quarterly Condensed Consolidated Statement of Comprehensive Income Three months ended December 31, 2016 and 2017:**

		Millions of y	yen	Thousands of U.S. dollars
		Three months of December 3	Three months ended December 31,	
	Notes	2016	2017	2017
Revenue	5	278,274	306,160	2,711,540
Cost of sales		(173,255)	(190,450)	(1,686,742)
Gross profit		105,019	115,710	1,024,798
Selling, general and administrative expenses		(76,674)	(85,395)	(756,310)
Other operating income		1,585	1,424	12,611
Other operating expense		(410)	(3,188)	(28,252)
Profit from operating activities		29,519	28,549	252,847
Finance income		1,136	388	3,436
Finance costs		(369)	(932)	(8,245)
Share of profit of investments accounted for using the equity method		22	18	159
Profit before tax	· · · · · · · · · · · · · · · · · · ·	30,309	28,024	248,197
Income taxes		(1,814)	(8,461)	(74,936)
Profit from continuing operations		28,494	19,563	173,261
Loss from discontinued operations		(4)	-	-
Profit for the period		28,490	19,563	173,261
Profit for the period attributable to:				
Owners of the parent company		28,539	19,574	173,358
Non-controlling interests		(49)	(11)	(97)
Profit for the period		28,490	19,563	173,261

		Millions of	yen	Thousands of U.S. dollars
		Three months December		Three months ended December 31,
	Notes	2016	2017	2017
Other comprehensive income  Items that will not be reclassified subsequently to pro	ofit			
or loss, net of tax	on.			
Remeasurement of net defined benefit liabilities (ass	sets)	7,462	3,597	31,857
Net gain (loss) on revaluation of financial assets		1,878	693	6,146
measured at FVTOCI (Note) Subtotal	<del></del>		4 201	
Items that may be reclassified subsequently to profit		9,340	4,291	38,003
or loss, net of tax				
Exchange differences on translation of foreign		32,278	3,171	28,104
operations			· ·	
Net changes in fair value of cash flow hedges		(1,865)	188	1,665
Share of other comprehensive income of investmen	ts	35	8	70
accounted for using the equity method Subtotal		30,447	3,368	29,839
Total other comprehensive income, net of tax	<del></del> -	39,788	7,660	67,842
Total comprehensive income for the period		68,278	27,223	241,103
Owners of the parent company Non-controlling interests		68,044 233	27,185 38	
Non-controlling interests  Total comprehensive income for the period	sive Income	233 68,278	27,185 38 27,223	336 241,103
Non-controlling interests	sive Income	233 68,278 Yen	38 27,223	336 241,103 U.S. dollars
Non-controlling interests  Total comprehensive income for the period	sive Income	233 68,278  Yen Three months	38 27,223 ended	Three months ended
Non-controlling interests  Total comprehensive income for the period	sive Income  Notes	233 68,278 Yen	38 27,223 ended	336 241,103 U.S. dollars
Non-controlling interests  Total comprehensive income for the period  (Note) FVTOCI: Fair Value Through Other Comprehen	<u> </u>	233 68,278  Yen Three months December	38 27,223 ended 31,	336 241,103  U.S. dollars  Three months ended December 31,
Non-controlling interests  Total comprehensive income for the period  (Note) FVTOCI: Fair Value Through Other Comprehen  Earnings per share for the period:	Notes	Yen Three months December 2016	38 27,223 ended 31, 2017	U.S. dollars  Three months ended December 31, 2017
Non-controlling interests  Total comprehensive income for the period  (Note) FVTOCI: Fair Value Through Other Comprehen  Earnings per share for the period:  Basic earnings per share for the period	Notes	233 68,278  Yen Three months December 2 2016	27,223  ended 31, 2017  555.57	U.S. dollars  Three months ended December 31, 2017
Non-controlling interests  Total comprehensive income for the period  (Note) FVTOCI: Fair Value Through Other Comprehen  Earnings per share for the period:	Notes	Yen Three months December 2016	38 27,223 ended 31, 2017	U.S. dollars  Three months ended December 31, 2017
Non-controlling interests  Total comprehensive income for the period  (Note) FVTOCI: Fair Value Through Other Comprehen  Earnings per share for the period:  Basic earnings per share for the period  Diluted earnings per share for the period  Earnings per share from continuing operations for the	Notes9	233 68,278  Yen Three months December 2 2016	27,223  ended 31, 2017  555.57	U.S. dollars  Three months ended December 31, 2017
Non-controlling interests  Total comprehensive income for the period  Note) FVTOCI: Fair Value Through Other Comprehen  Earnings per share for the period:  Basic earnings per share for the period  Diluted earnings per share for the period  Earnings per share from continuing operations for the	Notes9	233 68,278  Yen Three months December 2 2016	27,223  ended 31, 2017  555.57	U.S. dollars  Three months ended December 31, 2017
Non-controlling interests  Total comprehensive income for the period  (Note) FVTOCI: Fair Value Through Other Comprehen  Earnings per share for the period:  Basic earnings per share for the period  Diluted earnings per share for the period  Earnings per share from continuing operations for the period:	Notes9 9	233 68,278  Yen Three months December 2016  81.03 81.02	38 27,223 ended 31, 2017 55.57 55.56	336 241,103  U.S. dollars  Three months ended December 31, 2017  0.49 0.49
Non-controlling interests  Total comprehensive income for the period  (Note) FVTOCI: Fair Value Through Other Comprehen  Earnings per share for the period:  Basic earnings per share for the period  Diluted earnings per share for the period  Earnings per share from continuing operations for the period:  Basic earnings per share for the period  Diluted earnings per share for the period  Earnings per share for the period	Notes9 9 9	233 68,278  Yen Three months December 2016  81.03 81.02	38 27,223 ended 31, 2017 55.57 55.56	U.S. dollars  Three months ended December 31, 2017
Non-controlling interests  Total comprehensive income for the period  (Note) FVTOCI: Fair Value Through Other Comprehen  Earnings per share for the period:  Basic earnings per share for the period  Diluted earnings per share for the period  Earnings per share from continuing operations for the period:  Basic earnings per share for the period	Notes9 9 9	233 68,278  Yen Three months December 2016  81.03 81.02	38 27,223 ended 31, 2017 55.57 55.56	336 241,103  U.S. dollars  Three months ended December 31, 2017  0.49 0.49

# **Quarterly Condensed Consolidated Statement of Changes in Equity Nine months ended December 31, 2016 and 2017:**

Millions of yen

					Ec	quity attributable to own	ers of the parent comp	pany					
						0	ther components of eq	quity					
	Notes	Share capital	Capital surplus	Treasury shares	Remeasurement of net defined benefit	Net gain (loss) on revaluation of financial assets measured at FVTOCI (Note)	Exchange differences on translation of foreign operations	Net changes in fair value of cash flow hedges	Total other components of equity	Retained earnings	Total equity attributable to owners of the parent company	Non-controlling interests	Total equity
As of April 1, 2016		53,204	84,321	(20,471	) -	4,533	53,616	i (160	57,989	292,77	75 467,818	2,858	470,676
Profit for the period		-	-		-	-		-	-	46,98	34 46,984	111	47,095
Other comprehensive income		-	-		1,811	1,795	2,712	(1,059	5,259		- 5,259	(69)	5,190
Total comprehensive income for the period		-	-		1,811	1,795	2,712	(1,059	5,259	46,98	34 52,244	41	52,286
Acquisition of treasury shares	7	-	-	(10,340	) -	-		-			- (10,340)	-	(10,340)
Dividends	8	=	=			-		=		(21,29	99) (21,299)	(237)	(21,537)
Share-based payment transactions		=	6			-		=			- 6	-	6
Acquisition of subsidiaries		=	=		-	-		=			-	26	26
Changes in interests in subsidiaries		=	(7)	:	-	(10)		=	- (10)		- (18)	(46)	(65)
Transfer from other components of equity to retained earnings		-	-		(1,811)	(766)		-	- (2,577)	2,57	-	-	-
Total transactions with the owners		=	(1)	(10,340	(1,811)	(776)		=	- (2,587)	(18,72	22) (31,651)	(257)	(31,909)
As of December 31, 2016	·	53,204	84,319	(30,811	) -	5,552	56,328	(1,219	60,661	321,03	37 488,411	2,642	491,053

(Note) FVTOCI: Fair Value Through Other Comprehensive Income

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			Equity attributable to owners of the parent company												
						(	Other components of e	ents of equity				-			
	Notes	Notes	Notes	Share capital	Capital surplus	Treasury shares	Remeasurement of ne defined benefit liabilities (assets)	Net gain (loss) on revaluation of financia assets measured at FVTOCI (Note)	Exchange differences on translation of foreign operations	Net changes in fair value of cash flow hedges	Total other components of equity	Retained earnings	Total equity attributable to owners of the parent company	Non-controlling interests	Total equity
As of April 1, 2017		53,204	84,321	(30,812	2)	- 5,024	48,265	5 (112	2) 53,176	332,30	06 492,196	2,526	494,722		
Profit for the period		-	-		-	-	-	-	-	34,56	52 34,562	159	34,721		
Other comprehensive income		-	-		- 10,782	760	8,97	7 (877	19,642		- 19,642	123	19,766		
Total comprehensive income for the period		-	-		- 10,782	760	8,97	7 (877	19,642	34,56	52 54,204	282	54,487		
Acquisition of treasury shares	7	-	-	(2	2)	-	-	-	-		- (2)	-	(2)		
Dividends	8	-	-		-	-	-	-	-	(21,13	33) (21,133)	(116)	(21,250)		
Share-based payment transactions		-	30	11		-	-	-			- 41	-	41		
Acquisition of subsidiaries		=	-		=	-	-	=			-	-	-		
Changes in interests in subsidiaries		=	-		=	-	-	=			-	-	-		
Transfer from other components of equity to retained earnings		-	-		- (10,782	) 4		-	- (10,778)	10,77	78 -	-	-		
Total transactions with the owners		=	30	8	(10,782	) 4		=	- (10,778)	(10,35	55) (21,094)	(116)	(21,210)		
As of December 31, 2017		53 204	84 351	(30.803	0	- 5.788	57 24	(990	62 040	356.51	13 525 306	2 692	527 999		

(Note) FVTOCI: Fair Value Through Other Comprehensive Income

Thousands of U.S.	S. dolla
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					1	equity attributable to owi	ners of the parent com	pany					
						0	ther components of ec	quity					
	Notes	Share capital	Capital surplus	Treasury shares	Remeasurement of no defined benefit liabilities (assets)	revaluation of mancial on translation of value of cash flow components of equation of translation of value of cash flow components of equation of translation of translation of value of cash flow components of equation of translation of translatio		Total other components of equity	Retained earnings	Total equity attributable to owners of the parent company	Non-controlling interests	Total equity	
As of April 1, 2017		471,207	746,799	(272,890	))	- 44,495	427,464	(1,001	470,958	2,943,1	05 4,359,179	22,380	4,381,559
Profit for the period		-	-		-			-	-	306,1	02 306,102	1,408	307,510
Other comprehensive income		-	-		- 95,491	6,732	79,515	(7,767	7) 173,971		- 173,971	1,089	175,060
Total comprehensive income for the period		-	-		- 95,491	6,732	79,515	(7,767	7) 173,971	306,1	02 480,073	2,497	482,570
Acquisition of treasury shares	7	-	-	(17	")			-	-		- (17)	-	(17)
Dividends	8	-	-		-			-	-	(187,1	66) (187,166)	(1,027)	(188,193)
Share-based payment transactions		-	265	97	,			-			- 362	-	362
Acquisition of subsidiaries		-	-		-			-			-	-	=
Changes in interests in subsidiaries		-	-		-			-			-	-	=
Transfer from other components of equity to					(05.401	. 25			(05.450)	05.4	50		
retained earnings		-	-		- (95,491	) 35		-	- (95,456)	95,4		-	-
Total transactions with the owners		-	265	80	(95,491	35		-	- (95,456)	(91,7	10) (186,821)	(1,027)	(187,848)
As of December 31, 2017		471,207	747,064	(272,810	))	- 51,262	506,979	(8,768	3) 549,473	3,157,4	97 4,652,431	23,850	4,676,281

(Note) FVTOCI: Fair Value Through Other Comprehensive Income

# **Quarterly Condensed Consolidated Statement of Cash Flows Nine months ended December 31, 2016 and 2017:**

		Millions o	f yen	Thousands of U.S. dollars	
		Nine months	s ended	Nine months ended	
		Decembe	er 31,	December 31,	
	Notes	2016	2017	2017	
Cash flows from operating activities					
Profit for the period		47,095	34,721	307,510	
Depreciation and amortisation		32,144	37,162	329,129	
Impairment loss (reversal of impairment loss)		155	1,664	14,737	
Finance (income) costs, net		(49)	1,249	11,061	
Share of (profit) loss of investments accounted for using the equity method		(39)	(45)	(398	
Loss (gain) on sales and disposal of property, plant and equipment,		194	560	5.020	
intangible assets and investment property, net		194	568	5,030	
Income taxes		10,276	16,314	144,487	
Decrease (increase) in trade receivables		(22,131)	(21,774)	(192,843	
Decrease (increase) in inventories		(9,990)	(14,668)	(129,908	
Increase (decrease) in trade payables		17,013	8,619	76,335	
Increase (decrease) in net defined benefit liabilities		968	1,419	12,567	
Other, net		88	111	1,001	
Subtotal		75,725	65,342	578,708	
Interest and dividend income received		1,099	1,011	8,954	
Interest expenses paid		(755)	(736)	(6,518	
Payments for loss on litigation		(133)	(564)	(4,995)	
Income taxes paid		(15,166)	(15,967)	(141,432	
Net cash provided by (used in) operating activities		60,903	49,084	434,717	
Cash flows from investing activities		00,903	49,004	434,717	
Proceeds from sales of investment securities		1,395	16	141	
Purchase of property, plant and equipment		(42,316)	(52,061)	(461,084	
Proceeds from sales of property, plant and equipment		632	340	3,011	
Purchase of intangible assets		(5,093)	(4,296)	(38,048	
Proceeds from sales of intangible assets		23	0	0	
Proceeds from sales of investment property		444	9	79	
Purchase of investments in subsidiaries		(2,743)	9	19	
		(619)	(2,002)	(17.711)	
Other, net  Net cash provided by (used in) investing activities		(48,275)	(2,002)	(17,711)	
Cash flows from financing activities		(46,273)	(37,992)	(513,612	
Net increase (decrease) in current borrowings		(20,666)	10.292	170,771	
		(20,000)	19,283		
Proceeds from non-current borrowings		-	49,908	442,015	
Repayment of non-current borrowings		40.750	(50,000)	(442,830)	
Proceeds from issuance of bonds issued		49,759	19,896	176,211	
Redemption of bonds issued		(30,000)	(10,000)	(88,566)	
Payments of lease obligations		(72)	(76)		
Dividends paid	8	(21,299)	(21,133)		
Dividends paid to non-controlling interests		(236)	(116)	(1,027	
Payment from purchase of subsidiaries' equity from non-controlling		(65)	_		
interests					
Purchase of treasury shares		(10,340)	(2)	(17)	
Net cash provided by (used in) financing activities		(32,920)	7,759	68,718	
Effect of exchange rate changes on cash and cash equivalents		(887)	3,091	27,385	
Net increase (decrease) in cash and cash equivalents		(21,180)	1,942	17,208	
Cash and cash equivalents at beginning of period		230,498	221,782	1,964,237	
Cash and cash equivalents at end of period		209,318	223,725	1,981,445	

# **Notes to Consolidated Financial Statements**

# 1. Reporting Entity

Seiko Epson Corporation (the "Company") is a stock corporation domiciled in Japan. The addresses of the Company's registered head office and principal business offices are available on the Company's website (global.epson.com). The details of businesses and principal business activities of the Company and its affiliates ("Epson") are stated in "5. Segment Information".

### 2. Basis of Preparation

Epson's quarterly condensed consolidated financial statements have been prepared in accordance with IAS 34 "Interim Financial Reporting", under the provision of Article 93 of Ordinance on Terminology, Forms and Preparation Methods of Quarterly Consolidated Financial Statements, as the Company meets the criteria of a "Specified Company applying Designated International Accounting Standards" defined under Article 1-2 of the Ordinance

Epson's quarterly condensed consolidated financial statements do not contain all the information required in annual consolidated financial statements, therefore they should be used in combination with the consolidated financial statements for the fiscal year ended March 31, 2017.

# 3. Significant Accounting Policies

The significant accounting policies adopted for Epson's quarterly condensed consolidated financial statements are the same as those for Epson's consolidated financial statements for the fiscal year ended March 31, 2017. Epson calculated income taxes for the nine-month period ended December 31, 2017 based on an estimated average annual effective income tax rate.

# 4. Significant Accounting Estimates and Judgments

The preparation of Epson's quarterly condensed consolidated financial statements includes management estimates and assumptions in order to measure income, expenses, assets and liabilities, and disclosed contingencies as of December 31, 2017. These estimates and assumptions are based on the best judgment of management in light of historical experience and various factors deemed to be reasonable as of December 31, 2017. Given their nature, actual results may differ from the outcome of those estimates and assumptions.

The estimates and assumptions are continuously reviewed by management. The effects of a change in estimates and assumptions are recognised in the period of the change and its subsequent periods. Estimates and assumptions having a significant effects on the amounts recognised in Epson's quarterly condensed consolidated financial statements are consistent in principle with those for the fiscal year ended March 31, 2017.

# 5. Segment Information

#### (1) Outline of Reportable Segments

The reportable segments of Epson are determined based on the operating segments that are components of Epson for which discrete financial information is available and whose operating results are regularly reviewed by the Board of Directors in deciding how to allocate resources and in assessing performance.

The reportable segments of Epson are composed of three segments: "Printing Solutions", "Visual Communications" and "Wearable & Industrial Products". They are determined by types of products, nature of products, and markets. Epson conducts development, manufacturing and sales within its reportable segments as follows:

Reportable segments	Main products
Printing Solutions	Inkjet printers, serial impact dot matrix printers, page printers, color image scanners, large-format inkjet printers, industrial inkjet printing systems, printers for use in POS systems, label printers and related consumables, office papermaking systems, personal computers and others.
Visual Communications	3LCD projectors, HTPS-TFT panels for 3LCD projectors, smart eyewear and others.
Wearable & Industrial	Watches, watch movements, sensing equipment, industrial robots, IC handlers, crystal
Products	units, crystal oscillators, quartz sensors, CMOS LSIs, metal powder, surface finishing
	and others.

#### (2) Revenues and Performances for Reportable Segments

Revenues and performances for reportable segments were as follows. Transactions between the segments were mainly based on prevailing market prices.

FY2016: Nine months ended December 31, 2016

#### Millions of yen

			=				
	Reportabl	le segments					
Printing Solutions	Visual Communi- cations	Wearable & Industrial Products	Subtotal	Other (Note 2)	Adjustments (Note 3)	Consolidated	
510,802	133,640	114,973	759,416	550	5,876	765,844	
194	21	5,861	6,077	535	(6,613)	-	
510,997	133,662	120,834	765,494	1,086	(736)	765,844	
65,716	11,903	6,527	84,148	(422)	(29,652)	54,073	
				Other operating income (expense)		3,219	
				Profit from ope	rating activities	57,293	
				Finance inco	me (costs), net	49	
				Share of profit of investments accounted for using the equity method		39	
					-	57,382	
	510,802 194 510,997	Printing Solutions         Visual Communications           510,802         133,640           194         21           510,997         133,662	Printing Solutions         Communications         Industrial Products           510,802         133,640         114,973           194         21         5,861           510,997         133,662         120,834	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal           510,802         133,640         114,973         759,416           194         21         5,861         6,077           510,997         133,662         120,834         765,494	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal         Other (Note 2)           510,802         133,640         114,973         759,416         550           194         21         5,861         6,077         535           510,997         133,662         120,834         765,494         1,086           65,716         11,903         6,527         84,148         (422)           Other operatic (expense)           Profit from operatic (expense)         Finance incomplete of investments using the equation of the contraction o	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal Subtotal         Other (Note 2)         Adjustments (Note 3)           510,802         133,640         114,973         759,416         550         5,876           194         21         5,861         6,077         535         (6,613)           510,997         133,662         120,834         765,494         1,086         (736)           65,716         11,903         6,527         84,148         (422)         (29,652)           Other operating income (expense)           Profit from operating activities           Finance income (costs), net Share of profit of	

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.

(Note 2) "Other" consists of the intra-group services.

(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of (¥29,652) million comprised "Eliminations" of ¥375 million and "Corporate expenses" of (¥30,027) million. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

FY2017: Nine months ended December 31, 2017

Millions of yen

			•			
	Reportabl	e segments				
Printing Solutions	Visual Communi- cations	Wearable & Industrial Products	Subtotal	Other (Note 2)	Adjustments (Note 3)	Consolidated
553,420	150,866	122,019	826,306	128	7,053	833,488
288	1	6,620	6,911	563	(7,474)	-
553,709	150,868	128,640	833,218	691	(421)	833,488
71,131	18,393	6,766	96,291	(451)	(37,382)	58,456
				Other operating income (expense)		(6,217)
				Profit from ope	rating activities	52,239
				Finance inco	me (costs), net	(1,249)
				Share of profit of investments accounted for using the equity method		45
				Profit before ta	x	51,035
	553,420 288 553,709	Printing Solutions         Visual Communications           553,420         150,866           288         1           553,709         150,868	Printing Solutions         Communications         Industrial Products           553,420         150,866         122,019           288         1         6,620           553,709         150,868         128,640	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal           553,420         150,866         122,019         826,306           288         1         6,620         6,911           553,709         150,868         128,640         833,218	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal         Other (Note 2)           553,420         150,866         122,019         826,306         128           288         1         6,620         6,911         563           553,709         150,868         128,640         833,218         691           71,131         18,393         6,766         96,291         (451)           Other operat (expense)           Profit from operations of investments using the equation of the continues of the contin	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal Subtotal (Note 2)         Other (Note 3)         Adjustments (Note 3)           553,420         150,866         122,019         826,306         128         7,053           288         1         6,620         6,911         563         (7,474)           553,709         150,868         128,640         833,218         691         (421)           71,131         18,393         6,766         96,291         (451)         (37,382)           Other operating income (expense)           Profit from operating activities           Finance income (costs), net Share of profit of

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.

(Note 2) "Other" consists of the intra-group services.

(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of (\(\frac{\pmathbf{x}}{37,382}\)) million comprised "Eliminations" of \(\frac{\pmathbf{x}}{366}\) million and "Corporate expenses" of (\(\frac{\pmathbf{x}}{37,748}\)) million. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

FY2017: Nine months ended December 31, 2017

#### Thousands of U.S. dollars

	Reportabl	e segments				
Printing Solutions	Visual Communi- cations	Wearable & Industrial Products	Subtotal	Other (Note 2)	Adjustments (Note 3)	Consolidated
						_
4,901,445	1,336,161	1,080,674	7,318,280	1,133	62,466	7,381,879
2,550	18	58,640	61,208	4,986	(66,194)	-
4,903,995	1,336,179	1,139,314	7,379,488	6,119	(3,728)	7,381,879
629,989	162,899	59,923	852,811	(4,004)	(331,077)	517,730
				Other operat (expense)	ing income	(55,070)
				Profit from operating activities		462,660
				Finance income (costs), net		(11,061)
				Share of profit of investments accounted for using the equity method		398
				Profit before ta	x	451,997
	4,901,445 2,550 4,903,995	Printing Solutions Visual Communications  4,901,445 1,336,161 2,550 18 4,903,995 1,336,179	Printing Solutions         Communications         Industrial Products           4,901,445         1,336,161         1,080,674           2,550         18         58,640           4,903,995         1,336,179         1,139,314	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal           4,901,445         1,336,161         1,080,674         7,318,280           2,550         18         58,640         61,208           4,903,995         1,336,179         1,139,314         7,379,488	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal         Other (Note 2)           4,901,445         1,336,161         1,080,674         7,318,280         1,133           2,550         18         58,640         61,208         4,986           4,903,995         1,336,179         1,139,314         7,379,488         6,119           629,989         162,899         59,923         852,811         (4,004)           Other operatic (expense)           Profit from operatic (expense)         Finance incomposition of investments using the equation of the equatio	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal         Other (Note 2)         Adjustments (Note 3)           4,901,445         1,336,161         1,080,674         7,318,280         1,133         62,466           2,550         18         58,640         61,208         4,986         (66,194)           4,903,995         1,336,179         1,139,314         7,379,488         6,119         (3,728)           629,989         162,899         59,923         852,811         (4,004)         (331,077)           Other operating income (expense)           Profit from operating activities           Finance income (costs), net Share of profit of investments accounted for

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.

(Note 2) "Other" consists of the intra-group services.

(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of (\$331,077) thousand comprised "Eliminations" of \$3,242 thousand and "Corporate expenses" of (\$334,319) thousand. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

FY2016: Three months ended December 31, 2016

#### Millions of yen

- -		Reportabl	le segments				
-	Printing Solutions	Visual Communi- cations	Wearable & Industrial Products	Subtotal	Other (Note 2)	Adjustments (Note 3)	Consolidated
Revenue							
External revenue	192,295	45,948	37,737	275,981	236	2,056	278,274
Inter-segment revenue	71	9	2,084	2,164	194	(2,358)	-
Total revenue	192,366	45,957	39,821	278,146	430	(302)	278,274
Segment profit (loss) (Business profit) (Note 1)	31,772	4,717	2,536	39,026	(127)	(10,554)	28,344
(21,000-1)					Other operat	Other operating income (expense)	
					Profit from ope	erating activities	29,519
					Finance inco	me (costs), net	767
					Share of profit of investments accounted for using the equity method		22
					Profit before ta		30,309

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.

(Note 2) "Other" consists of the intra-group services.

(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of (\$10,554) million comprised "Eliminations" of \$140 million and "Corporate expenses" of (\$10,695) million. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

FY2017: Three months ended December 31, 2017

Millions of yen

	Reportabl	le segments				
Printing Solutions	Visual Communi- cations	Wearable & Industrial Products	Subtotal	Other (Note 2)	Adjustments (Note 3)	Consolidated
211,459	51,697	40,027	303,185	40	2,934	306,160
153	0	2,296	2,450	188	(2,638)	-
211,613	51,698	42,323	305,635	228	296	306,160
35,183	5,638	1,975	42,797	(176)	(12,306)	30,314
				Other operating income (expense)		(1,764)
				Profit from ope	erating activities	28,549
				Finance inco	ome (costs), net	(544)
				Share of profit of investments accounted for using the equity method		18
				Profit before ta	X	28,024
	211,459 153 211,613	Printing Solutions         Visual Communications           211,459         51,697           153         0           211,613         51,698	Printing Solutions         Communications         Industrial Products           211,459         51,697         40,027           153         0         2,296           211,613         51,698         42,323	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal           211,459         51,697         40,027         303,185           153         0         2,296         2,450           211,613         51,698         42,323         305,635	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal         Other (Note 2)           211,459         51,697         40,027         303,185         40           153         0         2,296         2,450         188           211,613         51,698         42,323         305,635         228           35,183         5,638         1,975         42,797         (176)           Other operations of investments using the equation of the contraction of the	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal         Other (Note 2)         Adjustments (Note 3)           211,459         51,697         40,027         303,185         40         2,934           153         0         2,296         2,450         188         (2,638)           211,613         51,698         42,323         305,635         228         296           35,183         5,638         1,975         42,797         (176)         (12,306)           Other operating income (expense)           Profit from operating activities           Finance income (costs), net Share of profit of investments accounted for

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.

(Note 2) "Other" consists of the intra-group services.

(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of (¥12,306) million comprised "Eliminations" of ¥123 million and "Corporate expenses" of (¥12,430) million. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

FY2017: Three months ended December 31, 2017

#### Thousands of U.S. dollars

	Reportabl	le segments				
Printing Solutions	Visual Communi- cations	Wearable & Industrial Products	Subtotal	Other (Note 2)	Adjustments (Note 3)	Consolidated
1,872,829	457,860	354,503	2,685,192	354	25,994	2,711,540
1,354	9	20,335	21,698	1,665	(23,363)	-
1,874,183	457,869	374,838	2,706,890	2,019	2,631	2,711,540
311,612	49,933	17,491	379,036	(1,559)	(108,989)	268,488
				Other operat (expense)	Other operating income (expense)	
				Profit from ope	rating activities	252,847
				Finance inco	me (costs), net	(4,809)
				Share of profit of investments accounted for using the equity method		159
				Profit before ta	X	248,197
	1,872,829 1,354 1,874,183	Printing Solutions Visual Communications  1,872,829 457,860 1,354 9  1,874,183 457,869	Printing Solutions         Communications         Industrial Products           1,872,829         457,860         354,503           1,354         9         20,335           1,874,183         457,869         374,838	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal           1,872,829         457,860         354,503         2,685,192           1,354         9         20,335         21,698           1,874,183         457,869         374,838         2,706,890	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal         Other (Note 2)           1,872,829         457,860         354,503         2,685,192         354           1,354         9         20,335         21,698         1,665           1,874,183         457,869         374,838         2,706,890         2,019           311,612         49,933         17,491         379,036         (1,559)           Other operatic (expense)           Profit from operatic (expense)         Finance incomposition of investments using the equal programments are convergenced.	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal         Other (Note 2)         Adjustments (Note 3)           1,872,829         457,860         354,503         2,685,192         354         25,994           1,354         9         20,335         21,698         1,665         (23,363)           1,874,183         457,869         374,838         2,706,890         2,019         2,631           311,612         49,933         17,491         379,036         (1,559)         (108,989)           Other operating income (expense)           Profit from operating activities           Finance income (costs), net Share of profit of investments accounted for

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.

(Note 2) "Other" consists of the intra-group services.

(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of (\$108,989) thousand comprised "Eliminations" of \$1,098 thousand and "Corporate expenses" of (\$110,087) thousand. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

# 6. Bonds issued, Borrowings and Lease liabilities

The breakdown of "Bonds issued, borrowings and lease liabilities" was as follows:

Thousands of U.S. dollars Millions of yen December 31, 2017 March 31, 2017 December 31, 2017 16,118 Current borrowings 36,121 319,909 Current portion of non-current 50,000 borrowings Current portion of bonds issued 9,993 9,995 88,504 (Note) Non-current borrowings 499 50,410 446,461 Bonds issued (Note) 69,742 79,692 705,811 Lease liabilities 216 260 2,302 Total 146,572 176,478 1,562,987 Current liabilities 76,200 46,219 409,343 Non-current liabilities 70,371 130,258 1,153,644 Total 146,572 176,478 1,562,987

(Note) Issuance of "Bonds issued"

The issued "Bonds issued" for the nine months ended December 31, 2016 were as follows:

FY2016: Nine months ended December 31, 2016

			%		Millions of yen	
Company	Bonds name	Interest rat		Maturity date	Total amount of issuance	
The Company	The 13th Series unsecured straight bonds (with inter-bond pari passu clause)	September 21, 2016	0.10	September 21, 2021	20,000	
The Company	The 14th Series unsecured straight bonds (with inter-bond pari passu clause)	September 21, 2016	0.27	September 21, 2023	20,000	
The Company	The 15th Series unsecured straight bonds (with inter-bond pari passu clause)	September 21, 2016	0.34	September 18, 2026	10,000	

The issued "Bonds issued" for the nine months ended December 31, 2017 were as follows:

FY2017: Nine months ended December 31, 2017

Company	Bonds name	Issue date		Maturity date	Millions of yen  Total amount of issuance	Thousands of U.S. dollars Total amount of issuance
The Company	The 16th Series unsecured straight bonds (with inter-bond pari passu clause)	September 6, 2017	0.26	September 6, 2024	10,000	88,566
The Company	The 17th Series unsecured straight bonds (with inter-bond pari passu clause)	September 6, 2017	0.36	September 6, 2027	10,000	88,566

#### (Note) Redemption of "Bonds issued"

The redeemed "Bonds issued" for the nine months ended December 31, 2016 were as follows:

FY2016: Nine months ended December 31, 2016

Company	Bonds name	Issue date	% Interest rate	Maturity date	Millions of yen  Total amount of issuance
The Company	The 7th Series unsecured straight bonds (with inter-bond pari passu clause)	June 14, 2011	0.72	June 14, 2016	20,000
The Company	The 10th Series unsecured straight bonds (with inter-bond pari passu clause)	September 11, 2013	0.33	September 9, 2016	10,000

The redeemed "Bonds issued" for the nine months ended December 31, 2017 were as follows:

FY2017: Nine months ended December 31, 2017

Company	Bonds name	Issue date	% Interest rate	Maturity date	Millions of yen  Total amount of issuance	Thousands of U.S. dollars  Total amount of issuance
The Company	The 9th Series unsecured straight bonds (with inter-bond pari passu clause)	September 12, 2012	0.67	September 12, 2017	10,000	88,566

Bonds issued, borrowings and lease liabilities are classified as financial liabilities measured at amortised cost. There are no financial covenants on bonds issued and borrowings that have a significant impact on Epson's financing activities.

# 7. Equity and Other Equity Items

In the nine months ended December 31, 2016, the Company repurchased its treasury shares based on the resolution at the meeting of its Board of Directors held on April 28, 2016.

Details of the repurchase

(1) Class of shares repurchasedOrdinary shares(2) Total number of shares repurchased5,370,000 shares(3) Total repurchase amount9,987,101,600 yen

(4) Repurchase period May 2, 2016 - June 30, 2016 (on an agreement basis)

(5) Repurchase method Through securities company using discretionary transactions method

# 8. Dividends

## Dividends paid were as follows:

FY2016: Nine months ended December 31, 2016

(Resolution)	Class of shares	ares Millions of yen Yen		Basis date	Effective date	
(resolution)	Causs of shares	Total dividends	Dividends per share	Busis dute	Lifective date	
Annual Shareholders Meeting (June 28, 2016)	Ordinary shares	10,733	30	March 31, 2016	June 29, 2016	
Board of Directors (October 27, 2016)	Ordinary shares	10,572	30	September 30, 2016	November 30, 2016	

#### FY2017: Nine months ended December 31, 2017

(Resolution)	Class of shares	Millions of yen  Total dividends	Yen Dividends per share	Basis date	Effective date
Annual Shareholders Meeting (June 28, 2017)	Ordinary shares	10,572	30	March 31, 2017	June 29, 2017
Board of Directors (October 26, 2017)	Ordinary shares	10,572	30	September 30, 2017	November 30, 2017

#### FY2017: Nine months ended December 31, 2017

FY201/: Nine months ended December 31, 201/							
(Resolution)	Class of shares	Thousands of U.S. dollars	U.S. dollars	Basis date	Effective date		
(Resolution)	Class of shares	Total dividends	Dividends per share	Dasis date	Elective date		
Annual Shareholders Meeting (June 28, 2017)	Ordinary shares	93,632	0.26	March 31, 2017	June 29, 2017		
Board of Directors (October 26, 2017)	Ordinary shares	93,632	0.26	September 30, 2017	November 30, 2017		

Thousands of

# 9. Earnings per Share

# (1) Basis of calculating basic earnings per share

(A) Profit attributable to ordinary shareholders of the parent company

	Millions of	yen	U.S. dollars		
	Nine months		Nine months ended		
	December		December 31,		
	2016	2017	2017		
Profit from continuing operations					
attributable to owners of the parent company	46,994	34,562	306,102		
Loss from discontinued operations					
attributable to owners of the parent company	(10)	-	-		
Profit used for calculation of basic earnings per share	46,984	34,562	306,102		
			Thousands of		
	Millions of		U.S. dollars		
	Three months December		Three months ended December 31,		
	2016	2017	2017		
Profit from continuing operations					
attributable to owners of the parent company	28,544	19,574	173,358		
Loss from discontinued operations					
attributable to owners of the parent company	(4)	-	-		
Profit used for calculation of basic earnings per share	28,539	19,574	173,358		
(B) Weighted-average number of ordinary	shares outstanding during the	period			
_	Thousands of shares				
			ne months ended ecember 31, 2017		
Weighted-average number of ordinary shares	353,467		352,227		
	Thousands of shares				
_					
	Three months ended December 31, 2016	ree months ended cember 31, 2017			
Weighted-average number of ordinary shares	352,22	23	352,229		

# (2) Basis of calculating diluted earnings per share

# (A) Profit attributable to ordinary shareholders of the parent company

_	Millions of yen  Nine months ended  December 31,		Thousands of U.S. dollars  Nine months ended December 31,
_	2016	2017	2017
Profit from continuing operations attributable to owners of the parent company	46,994	34,562	306,102
Adjustments	-	-	-
Profit from continuing operations attributable to owners of the parent company used for calculation of diluted earnings per share	46,994	34,562	306,102
Loss from discontinued operations attributable to owners of the parent company	(10)	-	-
Adjustments	-	-	-
Loss from discontinued operations attributable to owners of the parent company used for calculation of diluted earnings per share	(10)	-	-
Profit attributable to owners of the parent company	46,984	34,562	306,102
Adjustments	-	-	-
Profit used for calculation of diluted earnings per share	46,984	34,562	306,102

_	Millions of	•	Thousands of U.S. dollars	
	Three months ended December 31,		Three months ended December 31,	
	2016	2017	2017	
Profit from continuing operations				
attributable to owners of the parent company	28,544	19,574	173,358	
Adjustments	-	-	-	
Profit from continuing operations				
attributable to owners of the parent	28,544	19,574	173,358	
company used for calculation of diluted	20,544	17,574	175,550	
earnings per share				
Loss from discontinued operations				
attributable to owners of the parent	(4)	-	-	
company				
Adjustments	-	-	-	
Loss from discontinued operations				
attributable to owners of the parent	(4)			
company used for calculation of diluted	(4)	-	-	
earnings per share			_	
Profit attributable to owners of the parent	28,539	19,574	173,358	
company	- ,	- 7	,	
Adjustments	-	-	-	
Profit used for calculation of diluted earnings per share	28,539	19,574	173,358	

# (B) Weighted-average number of ordinary shares outstanding during the period

	Thousands of shares				
	Nine months ended December 31, 2016	Nine months ended December 31, 2017			
Weighted-average number of ordinary shares	353,467	352,227			
Effect of dilutive shares					
BIP trust for eligible officers	14	66			
Diluted outstanding shares	353,481	352,293			

	Thousands of shares					
	Three months ended December 31, 2016	Three months ended December 31, 2017				
Weighted-average number of ordinary shares	352,223	352,229				
Effect of dilutive shares						
BIP trust for eligible officers	41	78				
Diluted outstanding shares	352,265	352,307				

(Note) For the purpose of calculation of basic earnings per share and diluted earnings per share, the shares of the Company held by BIP trust are accounted as treasury shares and the number of those shares are deducted from weighted-average number of ordinary shares outstanding during the period.

# 10. Fair Value of Financial Instruments

#### (1) Fair value measurement

The fair values of financial assets and liabilities are determined as follows:

#### (Derivatives)

The fair values are calculated based on prices obtained from financial institutions.

#### (Equity securities and bonds receivable)

When market values for equity securities and bonds receivable are available, such values are used as the fair values. The fair values of the equity securities and bonds receivable whose market values are unavailable are measured by using the discounted cash flow method, price comparison method based on the prices of similar types of securities and bonds and other valuation methods.

#### (Borrowings)

As current borrowings are settled on a short-term basis, the fair values approximate their carrying amounts. For non-current borrowings with floating rates, it is assumed that the fair value is equal to the carrying amounts, because the rates are affected in the short term by fluctuations in market interest rates, and because Epson's credit status has not greatly changed since they were implemented. The fair values of non-current borrowings with fixed rates are calculated by the total sum of the principal and interest discounted by using the interest rates that would be applied if similar new borrowings were conducted.

#### (Bonds issued)

The fair values are calculated based on prices obtained from financial institutions.

#### (Lease obligations)

The fair values are calculated based on the present value of the total amount discounted by the interest rate corresponding to the period to maturity and the credit risk per each lease obligation classified per certain period.

#### (Other)

Other financial instruments are settled mainly on a short-term basis, and the fair values approximate the carrying amounts.

#### (2) Fair value hierarchy

The fair value hierarchy of financial instruments is categorised from Level 1 to Level 3 as follows:

Level 1: Fair value measured at quoted prices in active markets for identical assets or liabilities

Level 2: Fair value calculated using inputs other than quoted prices included within Level 1 that are observable, either directly or indirectly

Level 3: Fair value calculated using valuation techniques including unobservable inputs for the assets and liabilities Epson does not have any financial instruments for which there is significant measurement uncertainty and subjectivity which needs to subdivide each level stated above for disclosure.

The transfers between levels in the fair value hierarchy are deemed to have occurred at the end of the reporting period.

#### (A) Financial instruments measured at amortised cost

The carrying amounts and the fair value hierarchy of financial instruments measured at amortised cost were as follows. The fair values of financial instruments that are not listed on the tables below approximate the carrying amounts.

FY2016: As of March 31, 2017		Millions of yen					
	Carrying _		Fair va	alue			
	amount	Level 1	Level 2	Level 3	Total		
Financial liabilities measured at amortised cost							
Borrowings	66,618	-	66,674	-	66,674		
Bonds issued	79,738	-	79,838	-	79,838		
Total	146,356	-	146,512	-	146,512		

Millions of yen				
Carrying Fair value				
amount	Level 1	Level 2	Level 3	Total
86,531	-	87,008	-	87,008
89,685	-	89,885	-	89,885
176,217	-	176,893	-	176,893
	86,531 89,685	Carrying amount Level 1  86,531 - 89,685 -	Carrying amount         Fair value           86,531         -         87,008           89,685         -         89,885	Carrying amount         Fair value           Level 1         Level 2         Level 3           86,531         -         87,008         -           89,685         -         89,885         -

FY2017: As of December 31, 2017	Thousands of U.S. dollars				
	Carrying Fair value				
	amount	Level 1	Level 2	Level 3	Total
Financial liabilities measured at amortised cost					
Borrowings	766,370	-	770,596	-	770,596
Bonds issued	794,315	-	796,076	-	796,076
Total	1,560,685	-	1,566,672	=	1,566,672

<sup>&</sup>quot;Borrowings" and "Bonds issued" in the tables above include their current portion.

There were no transfers of financial instruments between Level 1 and Level 2 of the fair value hierarchy during each reporting period.

#### (B) Financial instruments measured at fair value

Total

The fair value hierarchy of financial instruments measured at fair value was as follows:

FY2016: As of March 31, 2017		Millions of yen					
		Fair value					
	Level 1	Level 2	Level 3	Total			
Financial assets measured at							
fair value							
Derivative financial assets	-	449	-	449			
Equity securities	13,310	-	2,498	15,809			
Total	13,310	449	2,498	16,258			
Financial liabilities measured at fair value							
Derivative financial liabilities	-	1,112	-	1,112			
Total	-	1,112	-	1,112			
EV2017: As of December 21, 2017		2 5 1111					
FY2017: As of December 31, 2017	Millions of yen  Fair value						
	Level 1	Level 3	Total				
Financial assets measured at fair value	Level 1	Level 2	Level 5	Total			
Derivative financial assets	-	22	-	22			
Equity securities	14,118	-	2,656	16,775			
Total	14,118	22	2,656	16,798			
Financial liabilities measured at fair value							
Derivative financial liabilities	-	2,445	-	2,445			
Total	-	2,445	-	2,445			
FY2017: As of December 31, 2017		Thousands of U.S. do	llars				
		Fair value					
	Level 1	Level 2	Level 3	Total			
Financial assets measured at fair value							
Derivative financial assets	-	194	-	194			
Equity securities	125,037	-	23,523	148,560			
Total	125,037	194	23,523	148,754			
Financial liabilities measured at fair value							
Derivative financial liabilities	-	21,654	-	21,654			

There were no transfers of financial instruments between Level 1 and Level 2 of the fair value hierarchy during each reporting period.

21,654

21,654

The movement of financial instruments categorised within Level 3 of the fair value hierarchy was as follows:

	Millions of	Thousands of U.S. dollars	
_	Nine months ended December 31,		Nine months ended December 31,
_	2016	2017	2017
Balance as of April 1	2,054	2,498	22,123
Gains and losses			
Other comprehensive income	603	158	1,400
Sales	(54)	(0)	(0)
Other	(51)	-	-
Balance as of December 31	2,552	2,656	23,523

## 11. Contingencies

#### Material litigation

In general, litigation has uncertainties and it is difficult to make reliable estimate for the possibility of an outflow of resources embodying economic benefits and to estimate the financial effect.

Provisions are not recognised either if an outflow of resources embodying economic benefits is not probable or to estimate the financial effect is not practicable. Epson had the following material actions.

#### (1) The liquid crystal display price-fixing cartel

The Company is currently under investigation by a certain anti-monopoly-related authority, regarding allegations of involvement in a liquid crystal display price-fixing cartel.

### (2) The civil action on copyright fee of ink-jet printers

In June 2010, Epson Europe B.V. ("EEB"), a consolidated subsidiary of the Company, brought a civil suit against La SCRL Reprobel ("Reprobel"), a Belgium-based group that collects copyright royalties, seeking restitution for copyright royalties for multifunction printers. After that, Reprobel also brought a civil suit against EEB. As a result, these two lawsuits were adjoined. EEB's claims were rejected at the first trial, but EEB, dissatisfied with the decision, intends to appeal.

## 12. Subsequent Events

No material subsequent events were identified.

# Supplementary Information

Consolidated Third Quarter ended December 31, 2017

#### **Cautionary Statement**

This report includes forward-looking statements that are based on management's view from the information available at the time of the announcement. These statements are subject to various risks and uncertainties. Actual results may be materially different from those discussed in the forward-looking statements. The factors that may affect Epson include, but are not limited to, general economic conditions, the ability of Epson to continue to timely introduce new products and services in markets, consumption trends, competition, technology trends, and exchange rate fluctuations.

# 1. Revenue by division

(Unit: billion yen)

	Nine months ended December 31,		Increase %	Forecast for the year ended March 31,	Increase compared to year ended March 31, 2017
	2016	2017	70	2018	%
Printing Solutions	510.9	553.7	8.4%	745.0	8.5%
Printers	361.3	394.5	9.2%	533.0	10.8%
Professional Printing	138.1	148.1	7.2%	196.0	3.9%
Other	12.5	12.1	(3.4%)	18.0	(2.4%)
Inter-segment revenue	(1.1)	(1.1)	-%	(2.0)	-%
Visual Communications	133.6	150.8	12.9%	198.0	10.2%
Wearable & Industrial Products	120.8	128.6	6.5%	168.0	6.0%
Wearable Products	41.0	39.8	(2.8%)	49.0	(3.5%)
Robotics Solutions	11.4	18.8	64.1%	25.0	47.7%
Microdevices,Other	72.6	74.9	3.1%	100.0	3.6%
Inter-segment revenue	(4.3)	(5.0)	-%	(6.0)	-%
Other	1.0	0.6	(36.4%)	1.0	(33.7%)
Corporate expenses & Eliminations	(0.7)	(0.4)	-%	(2.0)	-%
Consolidated revenue	765.8	833.4	8.8%	1,110.0	8.3%

Note: The intra-group services business was categorized within "Other".

# 2. Business segment information

(Unit: billion yen)

					, , , , , , , , , , , , , , , , , , , ,
	Nine months ended December 31,		Increase	Forecast for the year ended March 31,	Increase compared to year ended March 31, 2017
	2016	2017		2018	%
Printing Solutions					
Revenue:					
External	510.8	553.4	8.3%	745.0	8.5%
Inter-segment	0.1	0.2	48.2%	0.0	-%
Total	510.9	553.7	8.4%	745.0	8.5%
Segment profit (loss)	65.7	71.1	8.2%	100.0	18.9%
Visual Communications					
Revenue:					
External	133.6	150.8	12.9%	198.0	10.2%
Inter-segment	0.0	0.0	(92.6%)	0.0	-%
Total	133.6	150.8	12.9%	198.0	10.2%
Segment profit (loss)	11.9	18.3	54.5%	24.0	48.7%
Wearable & Industrial Products					
Revenue:					
External	114.9	122.0	6.1%	159.0	5.5%
Inter-segment	5.8	6.6	13.0%	9.0	14.3%
Total	120.8	128.6	6.5%	168.0	6.0%
Segment profit (loss)	6.5	6.7	3.7%	8.0	2.4%
Other					
Revenue:					
External	0.5	0.1	(76.7%)	0.0	-%
Inter-segment	0.5	0.5	5.1%	1.0	38.6%
Total	1.0	0.6	(36.4%)	1.0	(33.7%
Segment profit (loss)	(0.4)	(0.4)	-%	(1.0)	-%
Corporate expenses & Eliminations					
Revenue:					
External	5.8	7.0	20.0%	8.0	8.1%
Inter-segment	(6.6)	(7.4)	-%	(10.0)	-%
Total	(0.7)	(0.4)	-%	(2.0)	-%
Segment profit (loss)	(29.6)	(37.3)	-%	(52.0)	-%
Consolidated					
Revenue	765.8	833.4	8.8%	1,110.0	8.3%
Business profit (loss)	54.0	58.4	8.1%	79.0	20.0%

Note: The intra-group services business was categorized within "Other".

#### 3. Revenue to overseas customers

(Unit: billion yen)

		ths ended ber 31,	Increase	Increase
	2016	2017		%
Overseas Revenue				
The Americas	211.8	241.8	30.0	14.2%
Europe	155.9	170.6	14.7	9.4%
Asia/Oceania	206.4	231.4	25.0	12.1%
Total	574.2	644.0	69.8	12.2%
Consolidated revenue	765.8	833.4	67.6	8.8%
Percentage of overseas revenue to consolidated revenue (%)				
The Americas	27.7	29.0		
Europe	20.4	20.5		
Asia/Oceania	27.0	27.8		
Total	75.0	77.3		

Note: 1.Overseas revenue is based on the location of the customers.

Principal countries and jurisdictions in each geographic segment are as follows.

2. Exports transacted through an intermediary such as trading companies are not included in oversea revenue.

Geographic Segment	The name of main countries and jurisdictions
The Americas	The United States, Canada, Brazil, Chile, Argentina, Costa Rica, Colombia, Venezuela, Mexico and Peru etc.
Europe	The United Kingdom, the Netherlands, Germany, France, Italy, Spain, Portugal and Russia etc.
	China, Singapore, Malaysia, Taiwan, Thailand, the Philippines, Australia, New Zealand, Indonesia, Korea and India etc.

# 4. Capital expenditure / Depreciation and amortisation

(Unit: billion yen)

	Nine months ended December 31,		Increase	Forecast for the year ended March 31,	Increase compared to year ended March 31, 2017
	2016	2017	%	2018	%
Capital expenditure	51.7	54.8	5.9%	78.0	3.6%
Printing Solutions	32.1	34.8	8.3%	44.0	0.2%
Visual Communications	5.5	8.1	46.8%	14.0	37.2%
Wearable & Industrial Products	5.7	6.5	12.7%	10.0	8.8%
Other / Corporate expenses	8.2	5.3	(35.8%)	10.0	(16.7%)
Depreciation and amortisation	31.8	36.7	15.5%	47.0	8.8%

Note: The intra-group services business was categorized within "Other".

#### 5. Research and development

(Unit: billion yen)

	Nine months ended December 31,		Increase	Forecast for the year ended March 31,	Increase compared to year ended March 31, 2017
	2016	2017	%	2018	%
Research and Development	39.7	37.3	(6.1%)	54.0	2.4%
R&D / revenue ratio	5.2%	4.5%		4.9%	

### 6. Management indices

(Unit: %)

	Nine months ended December 31,		Increase	Forecast for the year ended March 31,	Increase compared to year ended March 31, 2017
	2016	2017	Point	2018	Point
ROE	9.8%	6.8%	(3.0)	9.9%	(0.2)
ROA (Business profit)	5.6%	5.8%	0.2	7.8%	0.9
ROA (Profit from operating activities)	5.9%	5.2%	(0.7)	7.1%	0.0
ROS (Business profit)	7.1%	7.0%	(0.1)	7.1%	0.7
ROS (Profit from operating activities)	7.5%	6.3%	(1.2)	6.5%	(0.1)

Note: 1.ROE=Profit for the period attributable to owners of the parent company / Beginning and ending balance average equity attributable to owners of the parent company

- 2.ROA(Business profit)=Business profit / Beginning and ending balance average total assets
- 3.ROA(Profit from operating activities)=Profit from operating activities / Beginning and ending balance average total assets
- 4.ROS(Business profit)= Business profit / Revenue
- 5.ROS(Profit from operating activities)= Profit from operating activities / Revenue

### 7. Foreign exchange fluctuation effect on revenue and business profit

(Unit: billion yen)

	Nine months ended December 31,		
	2016	2017	
Foreign exchange effect on revenue	(91.7)	35.1	
U.S. dollars	(33.2)	11.5	
Euro	(17.0)	11.0	
Other	(41.4)	12.4	
Foreign exchange effect on business profit	(23.0)	10.5	
U.S. dollars	6.0	(3.1)	
Euro	(12.0)	7.2	
Other	(17.0)	6.5	
Exchange rate			
Yen / U.S. dollars	106.63	111.67	
Yen / Euro	118.02	128.48	

Note: Foreign exchange effect = (Foreign currency revenue or business profit for the period) x (Average exchange rate for the period – Average exchange rate for the same prior period)

#### 8. Inventory

(Unit: billion yen)

	December 31,	March 31,	December 31,	Increase compared to
	2016	2017	2017	March 31, 2017
Inventory	213.4	208.5	231.0	22.5
Printing Solutions	120.1	114.4	131.1	16.7
Visual Communications	46.8	46.9	49.7	2.8
Wearable & Industrial Products	45.6	46.3	48.7	2.4
Other / Corporate expenses	0.7	0.7	1.3	0.5
				(Unit: day)
Turnover by days	77	74	76	2
Printing Solutions	65	61	65	4
Visual Communications	96	95	91	(4)
Wearable & Industrial Products	104	107	104	(3)
Other / Corporate expenses	30	31	42	11

Note: 1.Turnover by days = Interim (Ending) balance of inventory / Prior 9months (Prior 12 months) revenue per day

# 9. Employees

(Unit: person)

	December 31,	March 31,	December 31,	Increase compared to
	2016	2017	2017	March 31, 2017
Number of employees at period end	72,712	72,420	78,843	6,423
Domestic	19,271	19,175	19,594	419
Overseas	53,441	53,245	59,249	6,004

<sup>2.</sup> The intra-group services business was categorized within "Other".